



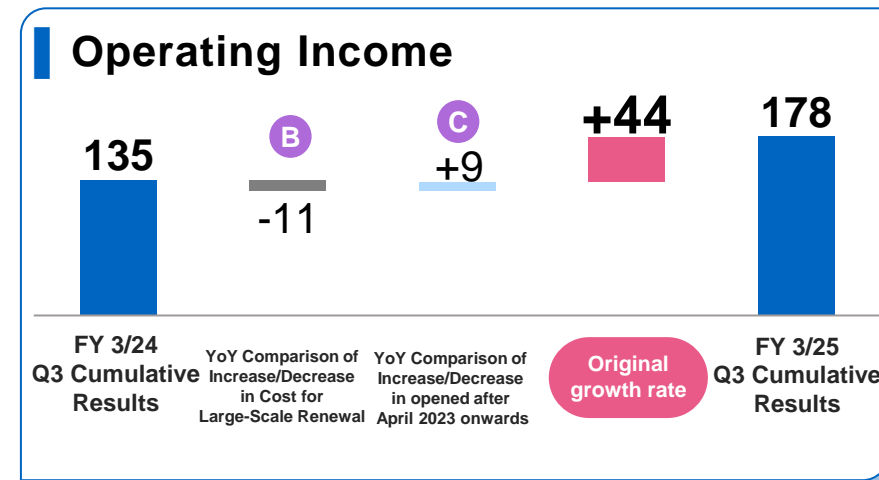
Kyoritsu Maintenance Co., Ltd.
Supplemental Material for Financial Results for FY 3/25 Q3

February 7, 2025

Overview of Consolidated Financial Results and Main Financial Indicators

(100 million yen)

	FY 3/24 Q3 Cumulative Results (4-12/2023)	FY 3/25 Q3 Cumulative Results (4-12/2024)	YoY Comparison A		Special Causes			YoY Comparison without Factors on the Left A - B - C - D	FY 3/25 Previous Forecasts Rate of Achievement
					YoY Comparison of Increase/Decrease in Cost for Large-Scale Renewal B	YoY Comparison of Increase/Decrease in opened after April 2023 onwards C	Equity in earnings of affiliated companies D		
Net Sales	1,510	1,704	+193	+12.8%	-8	+50		+151	75.4%
Operating Income	135	178	+42	+31.3%	-11	+9		+44	96.4%
Ordinary Income*1	133	184	+51	+38.5%	-11	+9	+9	+43	97.1%
Net Income	79	127	+48	+60.8%					102.0%
EPS(yen)*2	101.7	163.4	+61.7	+60.7%					-
Depreciation Expense	49	55	+6	+13.3%					-
Cash Flow*3	128	183	+54	+42.6%					-
Capital Investment	130	270	+140	+107.7%					-



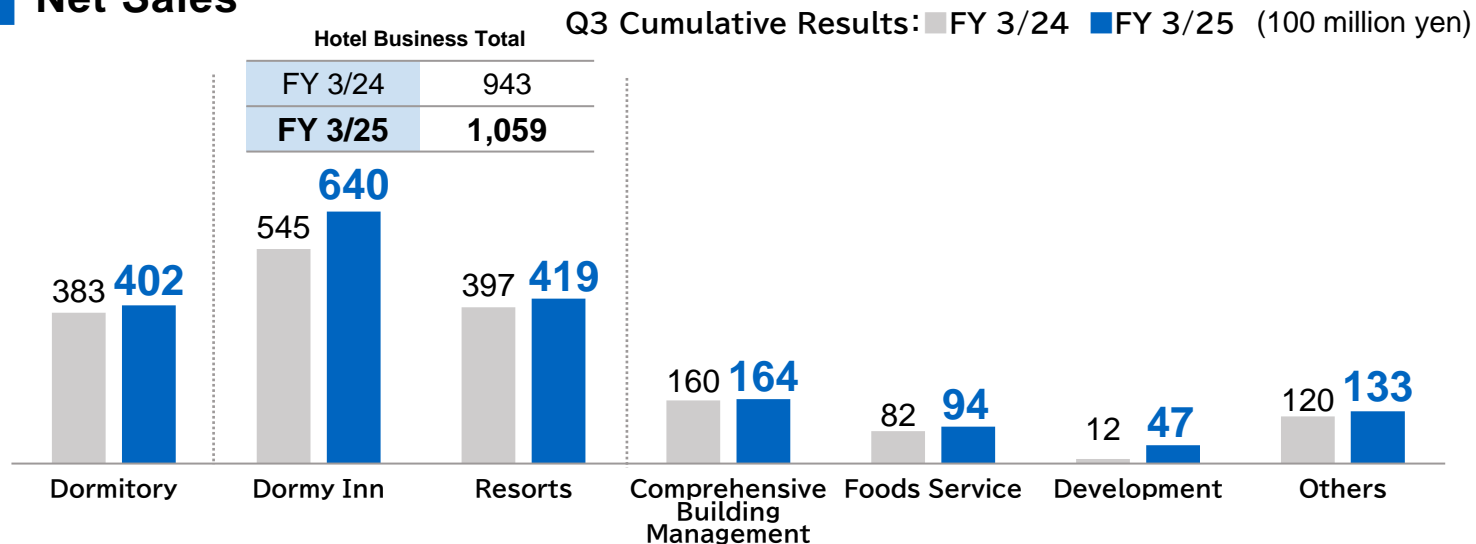
*1 980 million yen of Equity in earnings of affiliated companies was recorded in the third quarter of the fiscal year ending 2025 due to the acquisition of COSMOS INITIA Co.,Ltd.

*2 The Company carried out a stock split on April 1, 2024, at a ratio of two shares per one common share. Accordingly, EPS have been calculated presuming that this stock split was carried out at the start of fiscal year ending March 31, 2024.

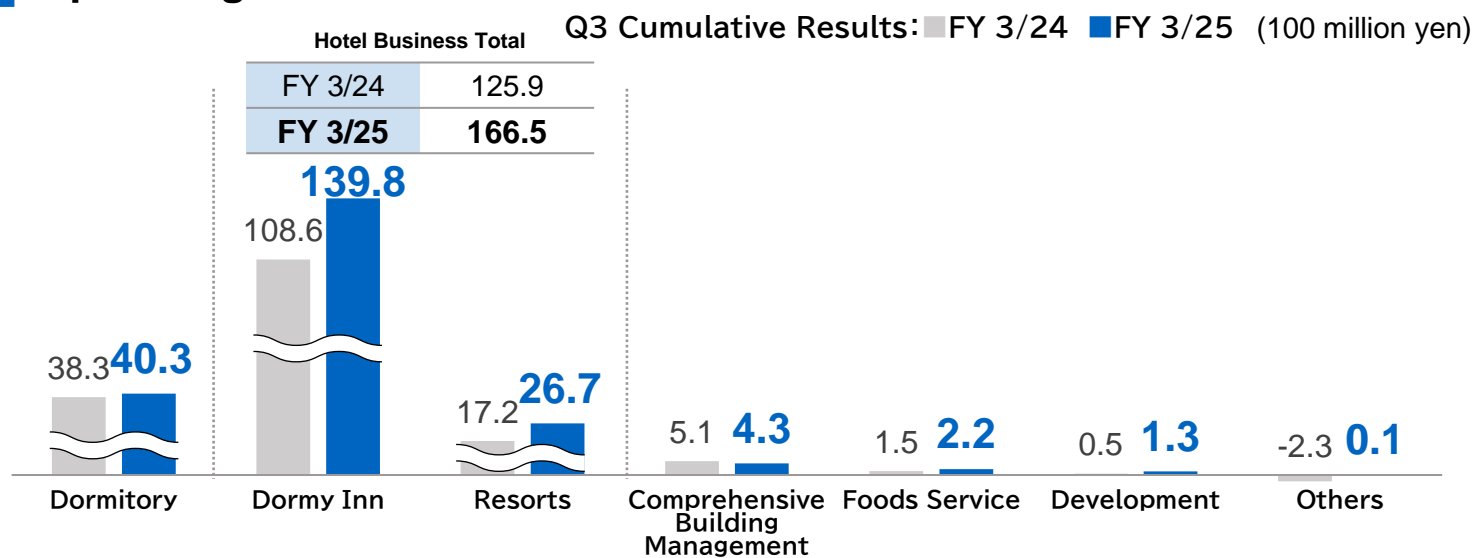
*3 Cash Flow: Net Income + Depreciation Expense

Breakdown of Net Sales and Operating Income by Business Segments

Net Sales



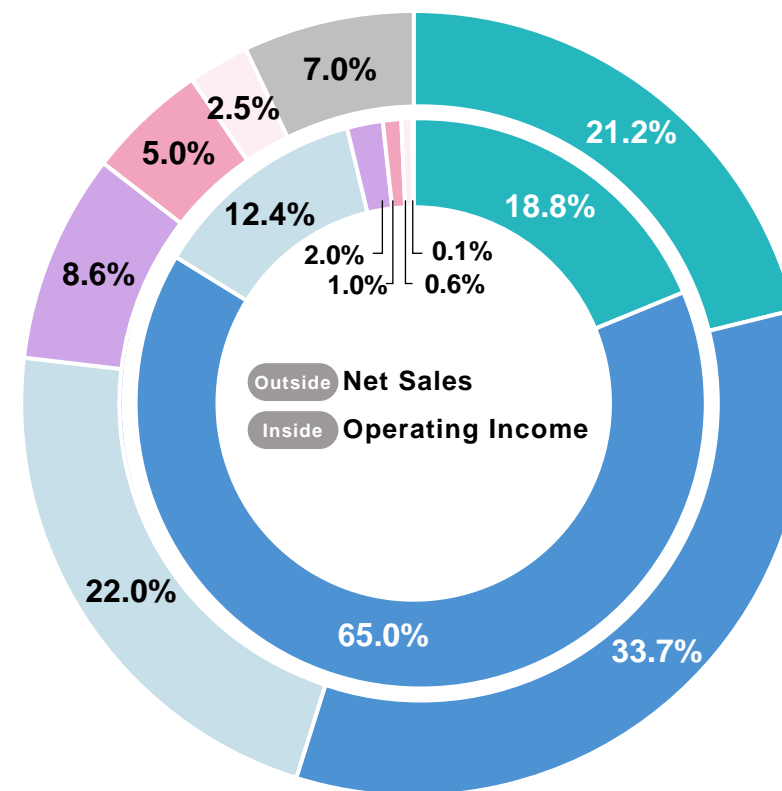
Operating Income

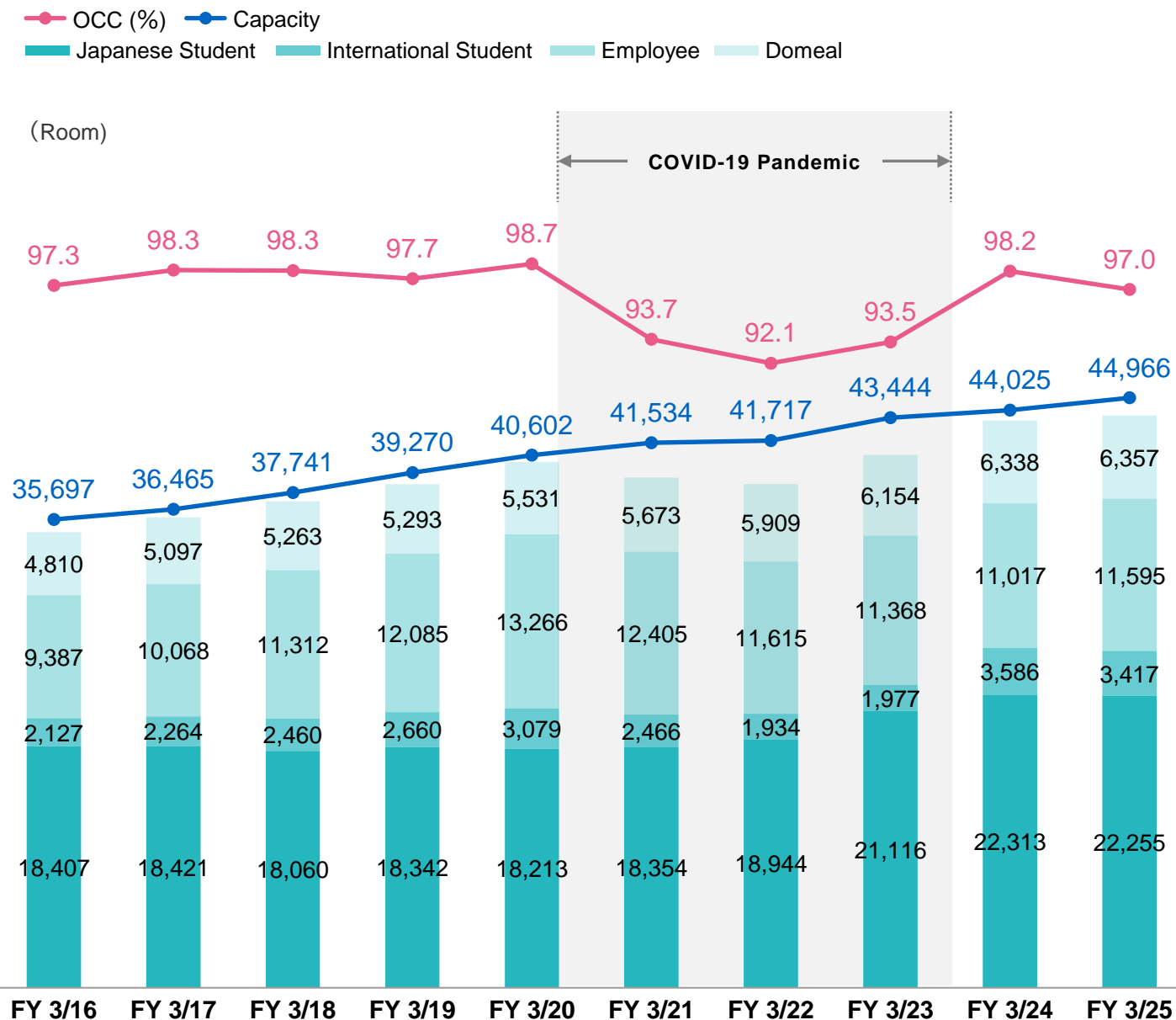


Breakdown by Segments FY 3/25 Q3 Cumulative

(Before eliminations of intersegment transactions)

- Dormitory ■ Dormy Inn ■ Resorts
- Comprehensive Building Management
- Foods Service ■ Development ■ Others

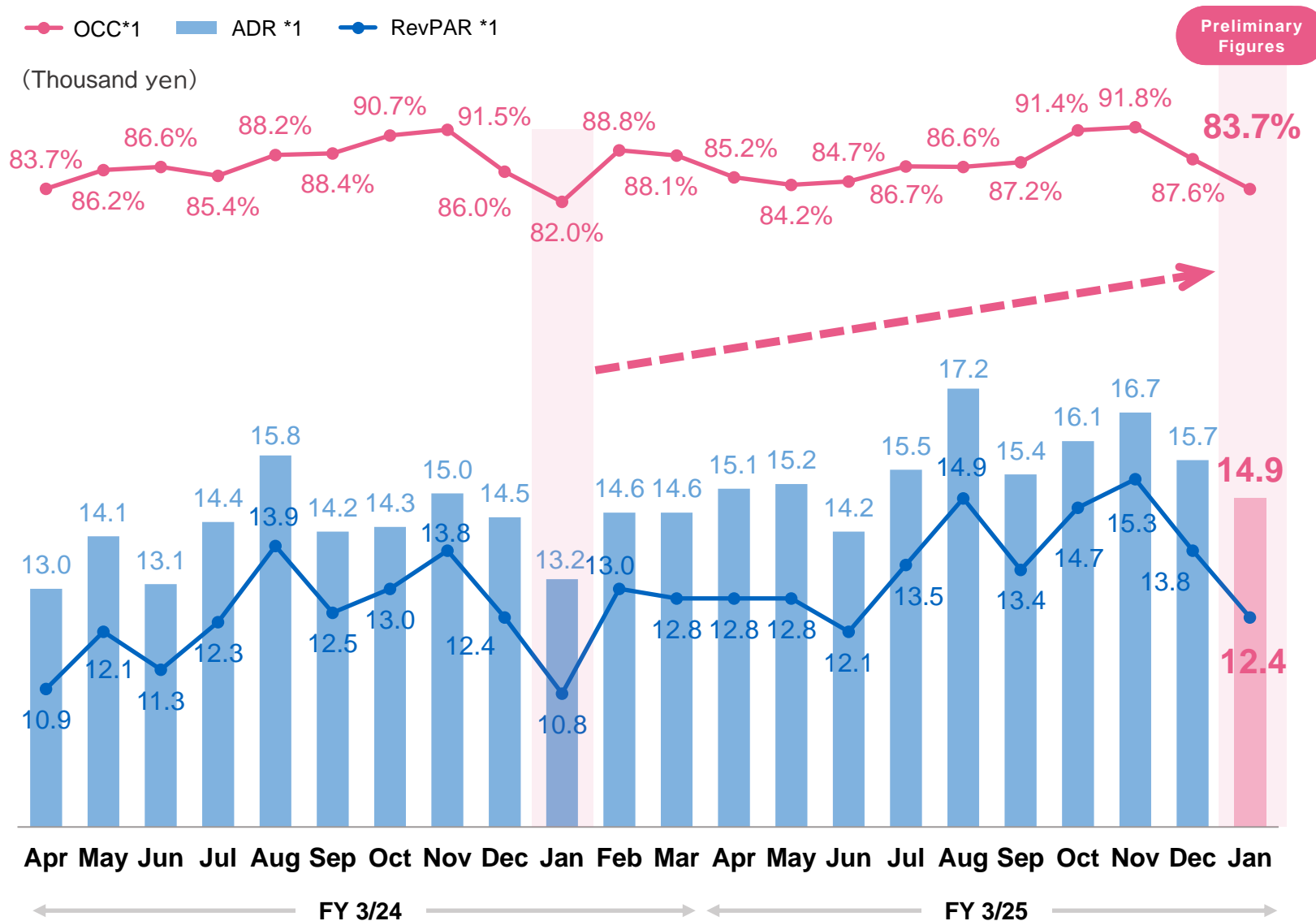




	FY 3/23	FY 3/24	YoY	FY 3/25	YoY
Occupancy Ratio at the Beginning	93.5%	98.2%	+4.7pt	97.0%	-1.2pt
Number of Properties (Facilities)	514	519	+5	526	+7
Number of Rooms	43,444	44,025	+581	44,966	+941
Number of Rooms Occupied	40,615	43,254	+2,639	43,624	+370

Breakdown of Occupied Rooms (Unit: room)

	FY 3/23	FY 3/24	YoY	FY 3/25	YoY
Domeal	6,154	6,338	+184	6,357	+19
Employee	11,368	11,017	-351	11,595	+578
International Student	1,977	3,586	+1,609	3,417	-169
Japanese Student	21,116	22,313	+1,197	22,255	-58



OCC (%)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	85.5	87.3	89.4	86.2	87.1
FY 3/25	84.7	86.8	90.2	-	-
YoY	-0.8pt	-0.5pt	+0.9pt	-	-

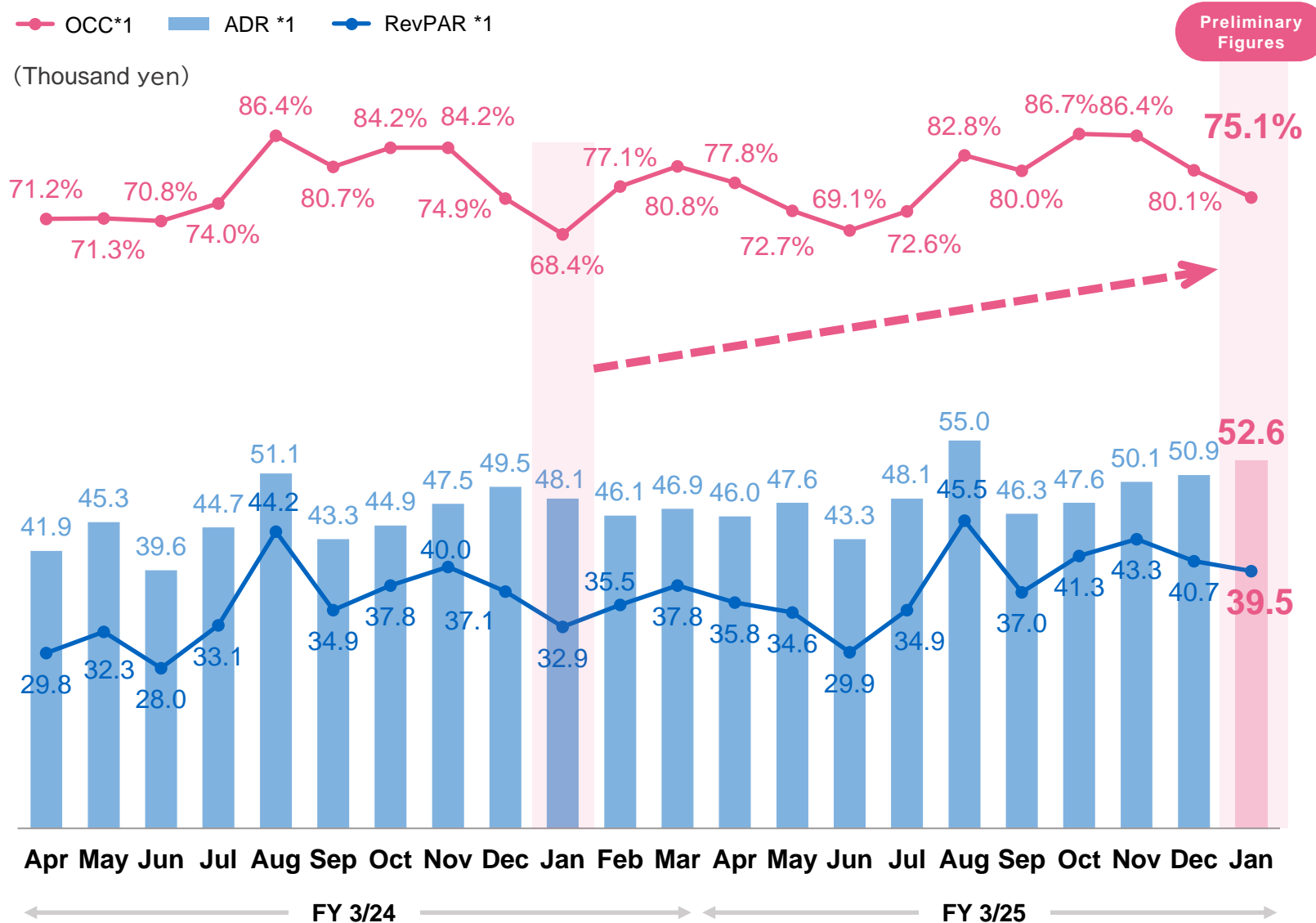
ADR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	13.4	14.8	14.6	14.2	14.3
FY 3/25	14.8	16.1	16.2	-	-
YoY	+1.4	+1.2	+1.5	-	-

RevPAR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	11.4	12.9	13.1	12.2	12.4
FY 3/25	12.6	13.9	14.6	-	-
YoY	+1.1	+1.0	+1.5	-	-

*1 The table above shows figures excluding hotels that opened in April 2023 or later, in order to enable comparison under the same conditions.



OCC (%)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	71.1	80.4	81.1	75.4	77.1
FY 3/25	73.4	78.5	84.4	-	-
YoY	+2.2pt	-1.9pt	+3.3pt	-	-

ADR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	42.4	46.6	47.2	47.0	45.9
FY 3/25	45.8	50.0	49.5	-	-
YoY	+3.4	+3.3	+2.2	-	-

RevPAR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	30.1	37.5	38.3	35.4	35.4
FY 3/25	33.6	39.2	41.8	-	-
YoY	+3.4	+1.7	+3.4	-	-

*1 The table above shows figures excluding hotels that opened in April 2023 or later, in order to enable comparison under the same conditions.

Disclaimer

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