

Kyoritsu Maintenance Co., Ltd. Supplemental Material for Financial Results for FY 3/25 H1

Overview of Consolidated Financial Results and Main Financial Indicators



(100 million yen)

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	FY 3/24 H1 Results (4–9/2023)	FY 3/25 H1 Results (4–9/2024)	YoY Comparison
Net Sales	986	1,113	+126 +12.9%
Operating Income	83	106	+22 +26.5%
Ordinary Income*1	82	112	+30 +36.6%
Net Income	47	77	+30 +64.2%
EPS (yen)	60.3	99.0	+38.7 +64.2%
Depreciation Expense	32	36	+4 +12.6%
Cash Flow* ³	79	113	+34 +43.3%
Capital Investment	84	198	+113 +133.3%

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S	pecial Cause	es	V-V Ci
YoY Comparison of Increase/Decrease in Cost for Large- Scale Renewal	ncrease/Decrease Increase/Decrease Equity in earnings		YoY Comparison without Factors on the Left
В	C	D	A-B-C-D
-6	+33		+99
-7	+6		+23
-7	+6	+8	+22
Opera	ting Incon	ne	
83	-7	+6	+ 23 106
FY 3/24 H1 Results	Increase/Decrease in Cost for		Priginal FY 3/25 H1 Results

	FY 3/25 Forecasts Rate of Achievement
	49.3%
	57.4%
	59.0%
	61.8%
	-
·	-
	-
	-

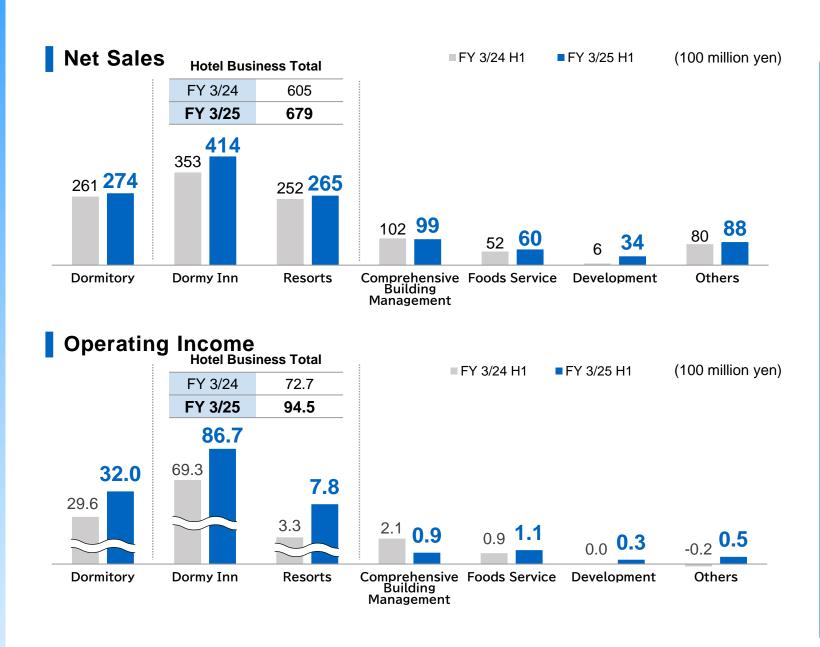
^{*1 870} million yen of Equity in earnings of affiliated companies was recorded in the first half-year of the fiscal year ending 2025 due to the acquisition of COSMOS INITIA Co., Ltd.

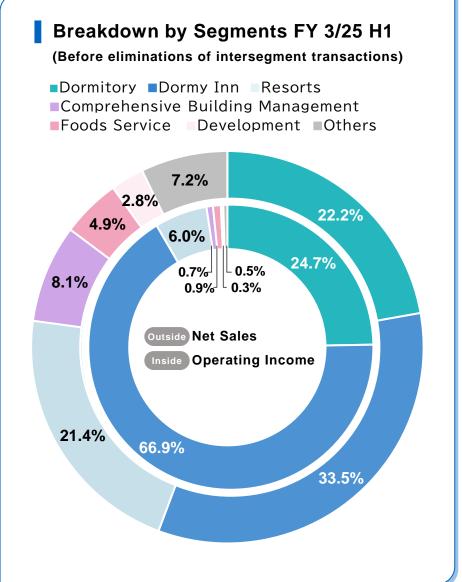
^{*2} The Company carried out a stock split on April 1, 2024, at a ratio of two shares per one common share. Accordingly, EPS have been calculated presuming that this stock split was carried out at the start of fiscal year ending March 31, 2024.

^{*3} Cash Flow: Net Income + Depreciation Expense

Breakdown of Net Sales and Operating Income by Business Segments

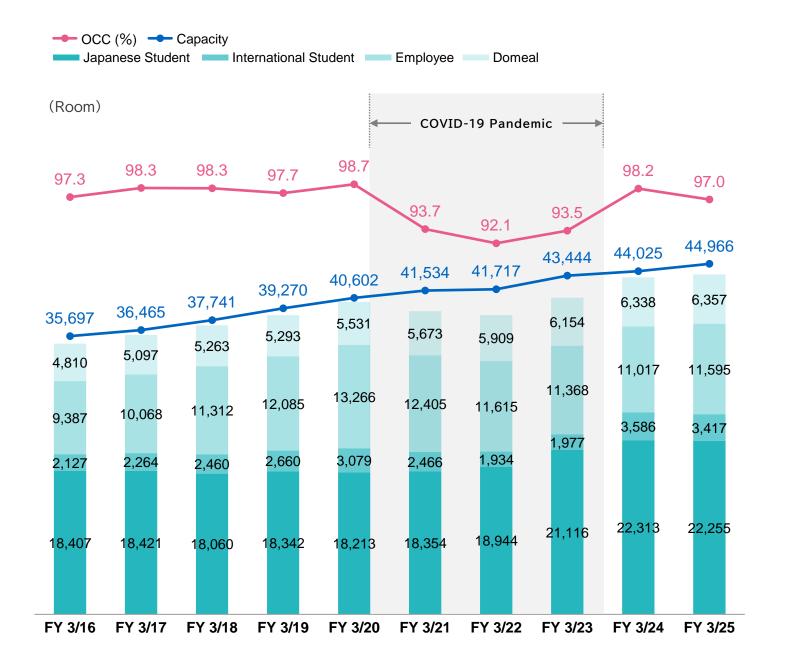






Trends in Initial Number of Leased Units & Occupancy Ratio





	FY 3/23	FY 3/24	YoY	FY 3/25	YoY
Occupancy Ratio at the Beginning	93.5%	98.2%	+4.7pt	97.0%	-1.2pt
Number of Properties (Facilities)	514	519	+5	526	+7
Number of Rooms	43,444	44,025	+581	44,966	+941
Number of Rooms Occupied	40,615	43,254	+2,639	43,624	+370

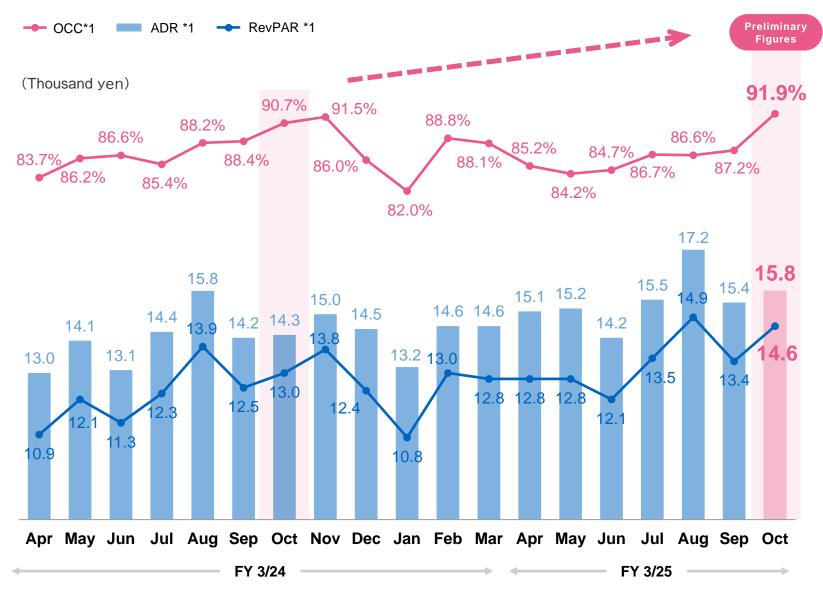
Breakdown of Occupied Rooms (Unit: room)

	FY 3/23	FY 3/24	YoY	FY 3/25	YoY
Domeal	6,154	6,338	+184	6,357	+19
Employee	11,368	11,017	-351	11,595	+578
International Student	1,977	3,586	+1,609	3,417	-169
Japanese Student	21,116	22,313	+1,197	22,255	-58



Monthly Trends in Occupancy Ratio, Average Daily Rate and RevPAR





*1 The table above shows figures excluding hotels that opened in April 2023 or later, in order to enable comparison under the same conditions.

OCC (%)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	85.5	87.3	89.4	86.2	87.1
FY 3/25	84.7	86.8	-	-	-
YoY	-0.8pt	-0.5pt	-	-	-

ADR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	13.4	14.8	14.6	14.2	14.3
FY 3/25	14.8	16.1	-	-	-
YoY	+1.4	+1.2	-	-	-

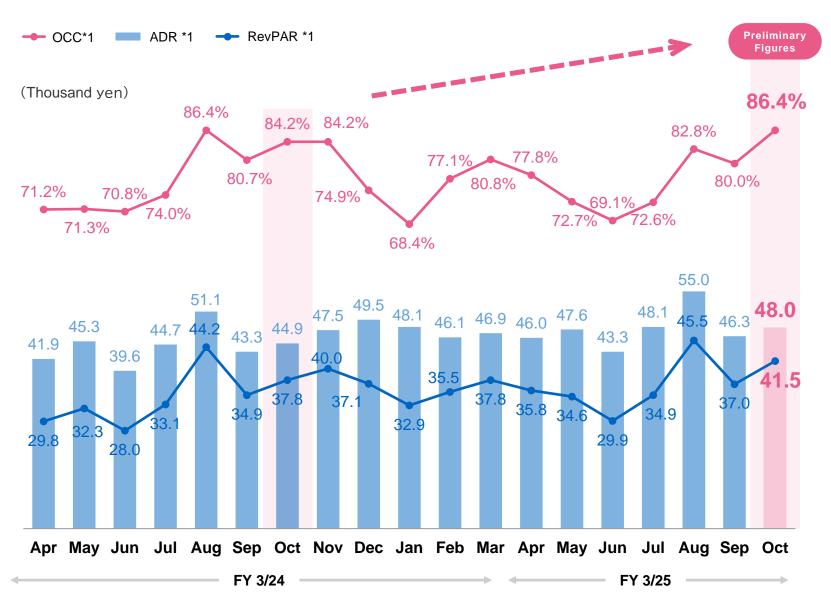
RevPAR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	11.4	12.9	13.1	12.2	12.4
FY 3/25	12.6	13.9	-	-	-
YoY	+1.1	+1.0	-	-	-



Monthly Trends in Occupancy Ratio, Average Daily Rate and RevPAR





*1 The table above shows figures excluding hotels that opened in April 2023 or later, in order to enable comparison under the same conditions.

OCC (%)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	71.1	80.4	81.1	75.4	77.1
FY 3/25	73.4	78.5	-	-	-
YoY	+2.2pt	-1.9pt	-	-	-

ADR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	42.4	46.6	47.2	47.0	45.9
FY 3/25	45.8	50.0	-	-	-
YoY	+3.4	+3.3	-	-	-

RevPAR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/24	30.1	37.5	38.3	35.4	35.4
FY 3/25	33.6	39.2	-	-	-
YoY	+3.4	+1.7	-	-	-

Disclaimer

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