Monthly Sales Flash Report

November 2024

■BOOKOFF Operations in Japan Sales for the Month Under Review

YoY change existing store net sales were 105.3% (105.5% for all stores).

Net sales of trading cards/hobby goods, apparel, home appliances/smart phones, books and others increased over the previous year.

■YoY Change in Net Sales at the Directly Operated Existing Stores

	2024				2025							
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
Existing stores	107.3%	102.0%	107.2%	107.2%	102.4%	105.3%						
All stores	108.9%	103.8%	108.7%	108.3%	103.2%	105.5%						
Difference from previous year on weekends and holidays	+2	(2)	+1	+1	(1)	±0						

■YoY Change in Net Sales at the Directly Operated Existing Stores From the First Month of the Previous Fiscal Year

			Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
Existing stores	FY5/2024	113.0%	109.1%	106.6%	104.0%	102.3%	106.8%	106.7%	103.5%	108.5%	110.7%	105.7%	102.8%	
	FY5/2025	107.3%	102.0%	107.2%	107.2%	102.4%	105.3%							

■New Directly Operated Stores

November 5, 2024	BOOKOFF SUPER BAZAAR Soka Seimon Plaza Store	Soka City, Saitama
November 9, 2024	Jalan Jalan Japan Alatau Plaza Store	Republic of Kazakhstan
November 15, 2024	hugall Yokohama Takashimaya Store	Yokohama City, Kanagawa
November 27, 2024	BOOKOFF LIVIN Tanashi Store	Nishitokyo City, Tokyo

■Number of Group Stores

		2024				2025							
		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
BOOKOFF Operations	Directly Operated	386	388	388	388	384	385						
in Japan	Franchised	368	367	367	367	367	367						
BOOKOFF Operations in Japan Total		754	755	755	755	751	752						
Premium Ser	vices Business	45	47	48	49	50	51						
Overseas	Directly Operated	26	28	28	31	32	33						
Business	Franchised	6	6	6	7	7	7						
Overseas Business Total		32	34	34	38	39	40						
Other		5	5	5	6	6	6						
Total		836	841	842	848	846	849						

NOTE

*Figures in this document are preliminary and may be revised at the time of the next update. In addition, the figures are different from the consolidated net sales and have not been audited by an accounting auditor.

*This document shows the actual number of stores as of the end of the month. This differs from the number of stores for the consolidated accounting period announced in various financial documents. This is because the fiscal year end of some subsidiaries differs from the consolidated fiscal year end.

*This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.