Monthly Sales Flash Report June 2024

■BOOKOFF operations in Japan sales for the month under review

YoY change existing store net sales were 107.3% (108.9% for all stores).

Net sales of apparel, books, jewelry/watches/brand bags, home appliances/smart phones and others increased over the previous year.

■YoY change in net sales at the directly operated existing stores

	2024	2024								2025					
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.			
Existing stores	107.3%														
All stores	108.9%														
Difference from previous year on weekends and holidays	+2														

■YoY change in net sales at the directly operated existing stores from the first month of the previous fiscal year

		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
Existing	FY5/2024	113.0%	109.1%	106.6%	104.0%	102.3%	106.8%	106.7%	103.5%	108.5%	110.7%	105.7%	102.8%
stores	FY5/2025	107.3%											

■New directly operated stores

June 14, 2024 Japan TCG Center Naha Okiei Street Store Naha City, Okinawa

June 28, 2024 BOOKOFF MASSAPEQUA Store United States of America

■Number of Group Stores

		2024				2025							
		Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.
BOOKOFF operations	Directly operated	386											
in Japan	Franchised	368											
BOOKOFF operations in Japan total		754											
Premium services business		45											
Overseas business	Directly operated	26											
	Franchised	6											
Overseas business total		32											
Other		5											
Group total		836											

NOTE

*Figures in this document are preliminary and may be revised at the time of the next update. In addition, the figures are different from the consolidated net sales and have not been audited by an accounting auditor.

*This document shows the actual number of stores as of the end of the month. This differs from the number of stores for the consolidated accounting period announced in various financial documents. This is because the fiscal year end of some subsidiaries differs from the consolidated fiscal year end.

*This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.