## Monthly Sales Flash Report

June 2024
-BOOKOFF operations in Japan sales for the month under review
YoY change existing store net sales were $107.3 \%$ ( $108.9 \%$ for all stores).
Net sales of apparel, books, jewelry/watches/brand bags, home appliances/smart phones and others increased over the previous year.

■ YoY change in net sales at the directly operated existing stores

|  | 2024 |  |  |  |  |  |  | 2025 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May. |
| Existing stores | 107.3\% |  |  |  |  |  |  |  |  |  |  |  |
| All stores | 108.9\% |  |  |  |  |  |  |  |  |  |  |  |
| Difference from previous year on weekends and holidays | +2 |  |  |  |  |  |  |  |  |  |  |  |

■YoY change in net sales at the directly operated existing stores from the first month of the previous fiscal year

|  |  | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Existing stores | FY5/2024 | 113.0\% | 109.1\% | 106.6\% | 104.0\% | 102.3\% | 106.8\% | 106.7\% | 103.5\% | 108.5\% | 110.7\% | 105.7\% | 102.8\% |
|  | FY5/2025 | 107.3\% |  |  |  |  |  |  |  |  |  |  |  |

-New directly operated stores

| June 14, 2024 | Japan TCG Center Naha Okiei Street Store | Naha City, Okinawa |
| :--- | :--- | :--- |
| June 28, 2024 | BOOKOFF MASSAPEQUA Store | United States of America |


|  |  | 2024 |  |  |  |  |  |  | 2025 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Apr. | May. |
| BOOKOFF <br> operations | Directly operated | 386 |  |  |  |  |  |  |  |  |  |  |  |
| in Japan | Franchised | 368 |  |  |  |  |  |  |  |  |  |  |  |
| BOOKOFF <br> Japan total | erations in | 754 |  |  |  |  |  |  |  |  |  |  |  |
| Premium ser | ces business | 45 |  |  |  |  |  |  |  |  |  |  |  |
| Overseas | Directly <br> operated | 26 |  |  |  |  |  |  |  |  |  |  |  |
|  | Franchised | 6 |  |  |  |  |  |  |  |  |  |  |  |
| Overseas business total |  | 32 |  |  |  |  |  |  |  |  |  |  |  |
| Other |  | 5 |  |  |  |  |  |  |  |  |  |  |  |
| Group total |  | 836 |  |  |  |  |  |  |  |  |  |  |  |

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[^0]:    NOTE
    *Figures in this document are preliminary and may be revised at the time of the next update. In addition, the figures are different from the consolidated net sales and have not been audited by an accounting auditor.
    *This document shows the actual number of stores as of the end of the month. This differs from the number of stores for the consolidated accounting period announced in various financial documents. This is because the fiscal year end of some subsidiaries differs from the consolidated fiscal year end.
    *This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

