

Consolidated Financial Results

for the First Quarter of the Fiscal Year Ended March 31, 2025

(under Japanese GAAP)

August 7, 2024

Company name: for Startups, Inc. Listing: Tokyo Stock Exchange
 Securities code: 7089 URL: <https://forstartups.com/en/>
 Representative: Yuichiro Shimizu, President and CEO
 Contact: Isao Kikuchi, Operating officer and Head of Corporate Division
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 Planned start date for payment of dividends: -
 Preparation of supplemental explanatory material for full-year results: Yes (published on the Company's website)
 Holding of briefing for full-year results: Yes (for institutional investors and analysts)

(Note: Amounts less than one million yen are rounded down)

1. Consolidated Financial Results for the First Quarter of the Fiscal Year Ended March 31, 2025 (April 1, 2024 to June 30, 2024)

(1) Consolidated Operating Results (Percentage figures represent year-on-year changes)

	Net sales		Operating income		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended June 30, 2024	865	18.7	78	(22.4)	78	(21.2)	59	(17.2)
Three months ended June 30, 2023	729	2.9	101	(38.0)	99	(39.3)	71	(38.4)

(Note) Comprehensive income:

Three months ended June 30, 2024 50 million yen (down 20.7%)
 Three months ended June 30, 2023 63 million yen (down 42.2%)

	Basic net income per share	Diluted net income per share
	Yen	Yen
Three months ended June 30, 2024	16.27	16.23
Three months ended June 30, 2023	20.21	19.68

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of June 30, 2024	3,202	2,602	69.8
As of March 31, 2024	3,241	2,545	67.1

(Reference) Equity:

As of June 30, 2024 2,234 million yen
 As of March 31, 2024 2,174 million yen

2. Dividend Status

	Dividend per share				
	1Q-end	2Q-end	3Q-end	4Q-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	—	0.00	—	0.00	0.00
Fiscal year ended March 31, 2025	—	—	—	—	—
Fiscal year ending March 31, 2025 (Forecast)	—	0.00	—	0.00	0.00

(Note) Revisions to the dividend forecasts announced most recently: None

3. Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(Percentage figures represent year-on-year changes)

	Net sales		Operating income		Ordinary profit		Profit attributable to owners of parent		Basic net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	4,100	20.0	450	6.3	450	5.0	310	(19.7)	85.02

(Note) Revisions to the dividend forecasts announced most recently: None

* Notes

- (1) Changes in significant subsidiaries during the period
(Changes in specified subsidiaries resulting in changes in scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates, and restatements
- | | |
|--|------|
| (i) Changes in accounting policies due to revisions to accounting standards: | Yes |
| (ii) Changes in accounting policies due to other reasons: | None |
| (iii) Changes in accounting estimates: | None |
| (iv) Restatements: | None |
- (3) Number of shares issued (common stock)
- | | |
|---|------------------|
| (i) Number of shares issued at the end of the period (including treasury stock) | |
| As of June 30, 2024 | 3,646,400 shares |
| As of March 31, 2024 | 3,646,400 shares |
| (ii) Number of treasury stock at the end of the period | |
| As of June 30, 2024 | 156 shares |
| As of March 31, 2023 | 156 shares |
| (iii) Average number of shares during the period | |
| Three months ended June 30, 2024 | 3,646,244 shares |
| Three months ended June 30, 2023 | 3,547,145 shares |

* Review by a certified public accountant or an auditing firm of the attached condensed quarterly consolidated financial statements and notes : None

* Description concerning the appropriate use of earnings forecasts and other remarks

The Company plans to hold an earnings briefing on August 7, 2024. The earnings briefing materials used on the day will be published on the Company's website.

Consolidated Financial Statements and Notes

(1) Consolidated Balance Sheet

(Units: thousand yen)

	Fiscal Year 2024 (As of March 31, 2024)	First Quarter of Fiscal Year 2024 (As of June 30, 2024)
Assets		
Current assets		
Cash and deposits	1,655,674	1,897,733
Accounts receivable - trade	512,905	284,771
Operational investment securities	378,171	378,171
Prepaid expenses	34,370	43,645
Other	2,969	3,354
Allowance for doubtful accounts	(1,989)	(756)
Total current assets	2,582,102	2,606,919
Non-current assets		
Property, plant and equipment	67,953	39,110
Intangible assets	13	10
Investments and other assets		
Other	595,408	560,194
Allowance for doubtful accounts	(4,015)	(4,015)
Total investments and other assets	591,393	556,179
Total non-current assets	659,361	595,300
Total assets	3,241,463	3,202,220
Liabilities		
Current liabilities		
Accounts payable - other	235,353	242,895
Income taxes payable	114,368	12,414
Accrued consumption taxes	58,320	56,472
Provision for bonuses	127,828	54,772
Provision for loss of office transfer expenses	31,085	31,085
Other	129,243	202,279
Total current liabilities	696,198	599,919
Total liabilities	696,198	599,919
Net assets		
Shareholders' equity		
Share capital	238,259	238,259
Capital surplus	238,577	238,577
Retained earnings	1,697,752	1,757,094
Treasury shares	(540)	(540)
Total shareholders' equity	2,174,048	2,233,390
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	692	782
Total accumulated other comprehensive income	692	782
Share acquisition rights	32,378	36,153
Non-controlling interests	338,145	331,974
Total net assets	2,545,264	2,602,301
Total liabilities and net assets	3,241,463	3,202,220

(Units: thousand yen)

(2) Quarterly Consolidated Statements of Income and Comprehensive Income
 (Quarterly Consolidated Statement of Income)
 (For the three-month period)

(Units: thousand yen)

	Three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)	Three months ended June 30, 2024 (April 1, 2024 to June 30, 2024)
Net sales	729,767	865,872
Cost of sales	110,959	145,794
Gross profit	618,807	720,077
Selling, general and administrative expenses	517,092	641,157
Operating income	101,715	78,920
Non-operating income		
Miscellaneous income	220	847
Total non-operating income	220	847
Non-operating expenses		
Interest expenses	86	—
Loss on investments in investment partnerships	2,253	1,269
Total non-operating expenses	2,340	1,269
Ordinary profit	99,595	78,497
Profit before income taxes	99,595	78,497
Income taxes - current	8,904	6,424
Income taxes - deferred	25,237	18,901
Total income taxes	34,141	25,326
Profit	65,454	53,170
Profit (loss) attributable to non-controlling interests	(6,228)	(6,170)
Profit attributable to owners of parent	71,682	59,341

(Quarterly Consolidated Statement of Income)
(For the three-month period)

(Units: thousand yen)

	Three months ended June 30, 2023 (April 1, 2023 to June 30, 2023)	Three months ended June 30, 2024 (April 1, 2024 to June 30, 2024)
Profit	65,454	53,170
Other comprehensive income		
Valuation difference on available-for-sale securities	(1,489)	(2,445)
Total other comprehensive income	(1,489)	(2,445)
Comprehensive income	63,964	50,725
Total comprehensive income attributable to:		
Owners of parent	70,193	56,895
Non-controlling interests	(6,228)	(6,170)