

### News Release

February 27, 2025

### KITZ CORPORATION

Tokyo Shiodome Building, 1-9-1, Higashi-Shimbashi, Minato-ku, Tokyo, Japan Tokyo Stock Exchange Prime Market (6498)

### (Correction) Notice of Partial Correction to the "Notice concerning the Second Medium-term Plan 'SHIN Global 2027' (FY2025-2027)"

KITZ Corporation (hereinafter "the Company") hereby announces that there have been corrections made to the supplementary material of the "Notice concerning the Second Medium-term Plan 'SHIN Global 2027' (FY2025-2027)" disclosed on February 13, 2025.

#### [Correction]

Attached material page 4: Summary - Annual sales growth rates

(before correction) Annual sales growth rates: Growth 8.7%, Core 12.8% (FY2021-FY2024) (after correction) Annual sales growth rates: Core 8.7%, Growth 12.8% (FY2021-FY2024)

Attached material page 6: Non-financial KPIs – % of male employees taking childcare leave in 2023 (before correction) 62.5%

(after correction) 62.5%

Attached material page 34: Roadmap for Long-term Vision – ROE (plan) for 2025

(before correction) 10.1% (after correction) 10.2%

For further details, please refer to the full version of the corrected presentation material attached. The corrected sections are marked with red frames.



## **KITZ Corporation**

Second Medium-term Plan 2027 (FY2025-2027)

February 2025

This document has been translated from the Japanese original for reference purposes only.

In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

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# 1. The First Medium-term Plan (FY2022-2024) in Review

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Summary



- Numerical targets have been achieved. Net sales plan ¥150.0b/results ¥172.0b, OP plan ¥12.0b/results ¥14.2b
- Annual sales growth rates: Core 8.7%, Growth 12.8% (FY2021-2024)
- ROE: Upgraded from 6.4% to 11.3% (FY2021-2024)

Aspect	Outcomes of 1st Medium-term Plan	Outstanding Task	Score
Quantitative goals	■ All financial targets achieved.	■ Optimize inventories	Excellent
Market- specific strategies	<ul> <li>Non-financial targets partially missed.</li> <li>Achieved target for CO2 emissions reduction (80% down from 2013 level) a year early (2024 result: 88% down*)</li> </ul>	■ Improve engagement score ■ Further empower women in workplace	Middling
Area-specific strategies	<ul> <li>Both Core and Growth Market grew         (CAGR FY2021-2024: Building &amp; Facilities 12%, Petrochemical 10%,         Hydrogen &amp; Clean Energy 26%, Semiconductor Equipment 11%)</li> <li>Insourced (among group companies) production of components for semiconductor equipment</li> <li>Expanded OEMs for brass bars and forged goods, recycled brass/bronze slag</li> <li>Established sales company to boost marketing in Indian market</li> <li>Expanded sales of commercial valves (for data centers, etc.) in US market</li> </ul>	<ul> <li>Get results from investments in semiconductor market</li> <li>Fully localize development, production, and sales</li> </ul>	Good
Investments in growth	<ul> <li>Founded plant in Vietnam (SUS valves and valves for high-purity gas for semiconductors)</li> <li>Invested to production capacity for semiconductor market</li> <li>Invested in NEDO projects (hydrogen, CO2-separation membranes)</li> </ul>	■ Close M&A deals	Good
ESG, digital transformation (DX)	<ul> <li>Achieved CDP score of B and Gold rating on PRIDE Index</li> <li>Adopted company with a nominating committee, etc.</li> <li>Gained DX certification, adopted CRM to gather and apply customer needs data, used DX strategy to cut man-hours</li> </ul>	<ul><li>Enhance health &amp; safety (for zero accidents)</li><li>Engage in circular transition</li></ul>	Good
Shareholder returns	■ Highest ever dividend (¥46 per share), bought back total of ¥3b of our shares	■ Fix the low P/B ratio	Good
*Estimated value		©KITZ CORPORATION All Rights Rese	erved

### Financial KPIs





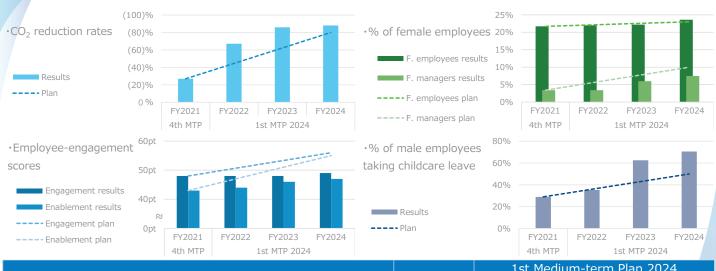




KPIs (unit: billions of yen)		EV2021	1st Me	dium-term Plan	2024
		F12021	FY2022	FY2023	FY2024
Initial MTP 2024	Sales		143.0		150.0
(announced Feb.	Operating profit		10.0		12.0
2022)	ROE		At least 8%		At least 8%
Revised MTP 2024 (announced Feb.	Sales			167.0	170.0
	Operating profit			11.9	13.0
2023)	ROE			At least 9%	At least 9%
	Sales	135.7	159.9	166.9	172.0
Results	Operating profit	8.9	11.0	13.6	14.2
	ROE	6.4%	10.0%	11.1%	11.3%
	Initial MTP 2024 (announced Feb. 2022)  Revised MTP 2024 (announced Feb. 2023)	Initial MTP 2024 (announced Feb. 2022)  Revised MTP 2024 (announced Feb. 2023)  Results  Sales  Operating profit  ROE  Sales  Operating profit  ROE  Sales  Operating profit  ROE  Sales  Operating profit  ROE  Sales	Initial MTP 2024 (announced Feb. 2022)  Revised MTP 2024 (announced Feb. 2023)  Results  Sales Operating profit  ROE  Sales	Initial MTP 2024 (announced Feb. 2022)  Revised MTP 2024 (announced Feb. 2023)  Revised MTP 2024 (announced Feb. 2023)  Results  Sales  Operating profit  ROE  Sales  135.7  159.9  Results  Operating profit  ROE  Sales  135.7  159.9	Initial MTP 2024 (announced Feb. 2022)         Sales Operating profit         10.0 At least 8%           Revised MTP 2024 (announced Feb. 2023)         Sales Operating profit         167.0 At least 9%           Revised MTP 2024 (announced Feb. 2023)         Operating profit         11.9 At least 9%           Results         Sales Operating profit         135.7 Sales Operating profit         159.9 Sales Operating profit           Results         Operating profit         11.0 Sales Operating profit         13.6 Sales Operating profit

## Non-financial KPIs





KPIs		FY2021	1st Med	dium-term Pla	n 2024		
	IVL 12			F12021	FY2022	FY2023	FY2024
		CO <sub>2</sub> reduction	rates				(80)%
	MTP 2024	Employee-engagement	Engagement				56 pt
	(announced Feb.	scores	Enablement				55 pt
	2022)	% of female emp	oloyees				23%
Non-		% of female managers					10%
financial		% of male employees taking childcare leave					50%
		CO <sub>2</sub> reduction	rates	(28.1)%	(67.2)%	(85.9)%	(88)*%
Targets	Dooulto	Employee-engagement	Engagement	48 pt	48 pt	48 pt	49 pt
		scores	Enablement	43 pt	44 pt	46 pt	47 pt
	Results	% of female employees		21.7%	22.0%	22.2%	23.6%
		% of female ma	nagers	3.4%	3.4%	6.0%	7.5%
		% of male employees taking	g childcare leave	29.0%	35.3%	61.0%	70.6%

\*Estimated value

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## 2. Executive Summary

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Second Medium-term Plan "SHIN Global 2027" KITZ





Aiming to become a true ( "shin" ) global company through the three "SHIN"

- Unify all employees and Group companies through trust (SHIN-rai)
- Increase new (SHIN-ki) markets, products, and channels
- Continue to evolve (SHIN-ka)

S Strong will H Harmony I Innovation N Network

# KITZ Group's Business Environment and Key Strategies



Risks & Opportunities

Leveraging strengths Further strengthening



Medium-term Plan (Execution Strategy)

Medium-term Business Environment (Risks & Opportunities)	Strategies and Measures
induon growth in Arrica, India, and Middle East and ne in China, Japan, and Europe	<ul> <li>Expand into growth markets (ASEAN, India, and Middle East) and secure positions in mature market (Japan)</li> <li>Enhance engineering function</li> <li>Harness initial sales data to enhance aftermarket business and boost solution provision</li> </ul>
ving semiconductor industry driven by digitalization celeration of data-driven business cansion and Evolution of AI st increases associated with managing information risks ortage of IT professionals	Supply goods for semiconductor demand Digital marketing, other marketing strategies Forecast demand, optimize production/ inventory/ lead times Consolidate products: reviewing underperforming and long tail products AI- and data-driven business to identify, visualize, and materialize challenges Enforce information risk management
ronmental regulation, CO2 emission reduction, circular sition owing demand for lead-free copper alloys	<ul> <li>Adapt product lineup to tighter environmental regulation</li> <li>Transition to lead-free copper alloys and eco-compliant, alternative material products</li> <li>Boost circular transition</li> <li>Expand hydrogen and environmental solutions business through active invest</li> </ul>
e of nationalism	Localize development/ production/ consumption     Establish global sourcing network     Optimize production locations of stainless steel valve
ate change resulting in severe natural disasters r business locations and trading partners are exposed	<ul> <li>Create competitive differentiation through BCP</li> <li>Make supply chains sustainable (global vendors, uphold CSR in procurement)</li> <li>Gain edge through the active promotion and disclosure of energy saving, CO2 reduction, and biodiversity efforts</li> </ul>
ancing corporate value: profitability/efficiency, growth/transparency orate sustainability	<ul> <li>Employee growth and corporate growth</li> <li>Human capital, health management/ enhance employee engagement, health &amp; safety in workplace</li> <li>Ensure workforce diversity</li> <li>Reinforce corporate governance, product safety, and quality assurance</li> </ul>
	,

# KITZ Group's Business Model & Execution Strategy



**Business Model** Medium-term Plan (Execution Strategy) **Leveraging / Further KITZ's strengths** developing strengths Strategies by market Wide range of products and area and markets Become truly globalized Global manufacturing and sales system Maximize Group's profit Maximize Group High-mix low-volume manufacturing synergy Enhance engineering business Brand power marked by its high quality Optimize inventories Integrated DX production system

## Second Medium-term Plan Executive Summary KITZ

### SHIN Global 2027

### Aiming to become a true ("shin") global company through the three "SHIN"

- 1. Unify all employees and Group companies through trust (SHIN-rai)
- 2. Increase new (SHIN-ki) markets, products, and channels
- Continue to evolve (SHIN-ka)

### FY2027 Consolidated

Net sales: ¥200.0 billion

Operating profit ¥20.0 billion

> ROE: at least 11%

#### **Business Strategy**

### Market & area

Create lineups of products that meet customer needs and reinforce fully localized business through region-specific development, production, and sales

### Maximize Group synergy

Leverage Group-wide resources, mutually improve component procurement and sales capabilities, and seek to maximize profits

### Strengthen engineering business

Provide solutions that meet customer expectations and expand aftermarket services

#### Promote DX

Use data to identify issues, implement measures, and improve efficiency through automation and labor-saving

Maximize Group profits

Improve ROIC

Optimize inventories

Allocate results (cash flows)

Growth of both employees and the Company

Investing in growth

Giving back to society

> Internal reserves

Shareholder returns

> **Employee** returns

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Quantitative Goals (Financial / Non-financial KPIs)



(Billions of Yen)

			(=
Financial KPIs	FY2024(results)	FY2025(targets)	FY2027(targets)
Sales	172.0	180.0	200.0
Operating profit	14.2	15.0	20.0
ROE	11.3%	10.2%	At least $11\%$
Dividend payout ratio	34.7%	Approx. 35%	Approx. 35%

Non-financia	KPIs*1	FY2024(results)	FY2025(targets)	FY2027(targets)
CO <sub>2</sub> reduction	n rates <sup>*2</sup>	(88)%*3	(90)%	(90)%
Employee-	Engagement	49 pt	_	56 pt
engagement scores	Enablement	47 Pt	_	55 pt
% of female employees		23.6%	24%	24%
% of female managers*4		7.5%	10%	12%
% of male er taking childca		70.6%	80%	100%

<sup>\*1</sup> Non-consolidated basis excluding CO2 reduction rate

<sup>\*2</sup> Scope 1 and 2 emissions

<sup>\*3</sup> Estimated value

<sup>\*4</sup> Employees in management professional positions by job grade

## Quantitative Goals by Segment



(Billions of Yen)

Sales	FY2024(results)	FY2025(targets)	FY2027(targets)
Valve	139.6	147.3	167.2
Brass Bar	29.8	30.0	30.0
Other	2.6	2.7	2.8

Operating Profit	FY2024(results)	FY2025(targets)	FY2027(targets)
Valve	17.4	18.8	23.1
Brass Bar	0.9	0.9	1.5
Other	0.1	0.1	0.1
Adjustment	(4.2)	(4.8)	(4.7)



- 3. Medium-term Plan by Segment 3-1. Valve Manufacturing Business 3-2. Brass Bar Manufacturing Business

## Transition to SBUs: From Function-focused to Market-focused Structure



\*PII-Pusinoss Unit

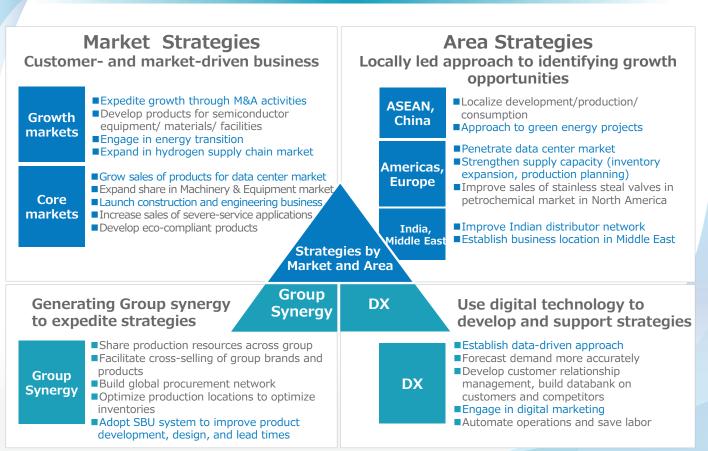
we restructured our organization into a Strategic Business Unit (SBU) system that focuses on eight target markets. We empower BU heads to promote marketing and product development for each BU and swiftly respond to market needs.

					●Target	*BU=1 Market OAppl	Business Unit icable Market
M	Valve Ianufacturing	Building Facilities/ Machine Equipment BU	Industrial BU	Semiconductor <b>BU</b>	Environmental Solutions BU	Hydrogen BU	Brass Bar BU
	Building & Facilities	•	-	-	-	-	0
Core	Petrochemicals	-	•	-	-	-	-
8	Water Treatment	0	-	-	•	-	$\circ$
	Machinery & Equipment	•	-	-	-	-	-
	Semiconductor Equipment	-	-	•	-	-	-
Growth	Semiconductor Materials (Filters)	-	-	•	-	-	-
Gro	Fine Chemicals	-	•	-	-	-	-
	Hydrogen & Clean Energy	-	0	-	-	•	-
M	Brass Bar Ianufacturing	-	-	-	-	-	•

Valve Manufacturing Business Strategies by Market and Area



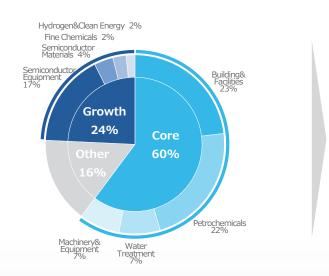
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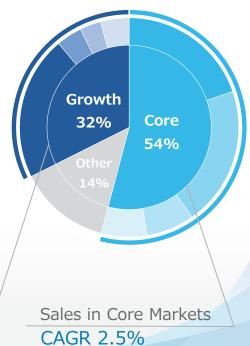
### FY2024 Sales Results ¥139.6b

### FY2027 Sales Plan ¥167.2b



Sales in Growth Markets

CAGR 16.9%



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## Valve Manufacturing Business Outcomes and Future Strategies - Core Markets KITZ

Outcomes of 1st Medium-term Plan						
■Building & Facilities	•Supplied demand in datacenter market by utilizing strategic inventory. •Developed products featuring coupling method compatible with simplified construction	FY2027 Sales target	CAGR			
■ Petrochemicals	•Developed products aligned with users' clean-energy shift and other green initiatives •Improved approaches to Japanese users and other key-account users	¥90.5 billion	2.5%			
■ Water Treatment	•Grew sales of butterfly valves for water treatment (e.g. aluminum PFA-lined valves) and •2024 sales (in water treatment systems market) in Japan largely met target; efforts cor	d Shimizu Alloy sewerage ntinue to increase overse	e products as sales			
■Machinery & Equipment	•Developed product adapted to trend toward smaller machinery and automation; product b	eing tested ahead of pote	ntial order			

Equipment			
	2025–2027 Market Outlook		2025–2027 Key Strategies
■ Building & Facilities	• Data centers: Demand will remain brisk in Japan and overseas areas. • General-building construction: In Japan, Greater Tokyo Area will continue to see redevelopment projects. Overseas, China will stagnate while Middle East and Indian markets will continue to grow (driven by population growth). • New plumbing methods and environmental regulations will create new demand.	■ Building & Facilities	Target data center market Launch localized models Build overseas sales networks, gain authorization in each area
■ Petrochemic als	Energy-transition investments will be brisk. Tighter environmental regulations Change in chemicals production process Change in user needs (towards value-added chemicals)	■ Petrochemic als	<ul> <li>Grow sales of severe-service valves (e.g. corrosion-resistant valves, friction-resistant valves)</li> <li>Grow sales of instrumentation valves (e.g. control valves,</li> </ul>
■ Water Treatment	Demand for water infrastructure upgrades, infrastructural investments (national agenda to strengthen infrastructure)     Demand for water recycling     Brisk demand in Japan for water infrastructure maintenance	■ Water Treatment	automated on-off valves)  •Grow sales of water treatment systems in Japan and overseas •Improve construction and engineering solutions (special
■ Machinery & Equipment	continue.		valves, water treatment systems, groundwater-utilization systems)
	<ul> <li>Demand for components used in water treatment systems, filters, and secondary batteries</li> <li>The Chinese market will remain stagnant, while the Japanese market will grow more crowded.</li> </ul>	■ Machinery & Equipment	•Grow sales and expand market share of mini automated valves and eco-compliant products •Coordination within Group companies in key overseas area

## Valve Manufacturing Business

## Outcomes and Future Strategies - Growth Markets KITZ

Outcomes of 1st Medium-term Plan					
<ul> <li>Semiconductor</li> <li>Equipment</li> <li>Boosted production capacity and productivity (with construction of new factory and investments in automation and efficiency), strengthened organizational framework for R&amp;D</li> </ul>					
<ul> <li>Semiconductor</li> <li>Materials (Filters)</li> <li>Obtained customer approvals, launched mass production in new plant (Chino)</li> <li>Grew sales of microfiltration systems for medical applications, strengthened organizational infrastructure for underlying-tech development and product design</li> </ul>					
■ Fine Chemicals  • Launched diaphragm valve: Expanded lineup catering to demand for highly sustainable and simplified maintenance  • Expanded sales organization for fine chemicals area					
■Hydrogen & Clean Energy	Marketed package units to hydrogen station market     Developed and launched valves for liquid hydrogen and high-pressure hydrogen	FY2027 Sales target	CAGR		
0.00 2	•Participated in R&D and major pilot projects (liquid hydrogen, NEDO, JAXA)	¥54.2 billion	16.9%		

2025-2027 Market Outlook							
Semiconductor Equipment	•The semiconductor market is projected to recove in H2 2025, leading to another surge in demand. •GPU advancements will make semiconductors mo compact and layered.						
	•Tighter regulations in exhaust and environmentally hazardous substances, growing market for CO2 recovery •Greater interest in disaster preparedness and health						
■ Fine Chemicals	•Burgeoning demand for applications for semiconductors (silicon wafers), fine chemicals, medical devices, and pharmaceuticals •Indian market set to grow.						
■Hydrogen & Clean Energy	•Energy-transition investments will be brisk. •Projects for large-scale green-hydrogen production and supply will enter full swing.						

2025–2027 Key Strategies							
■ Semiconductor Equipment	<ul> <li>Increase value of high-purity gas valves and vacuum valves, improve unit products</li> <li>Develop (and then grow sales of) value-added products for use in next generation of raw materials</li> <li>Win fab-project contracts</li> <li>Work closer with gas companies, increase share in integrator market</li> </ul>						
Semiconductor Materials (Filters)	<ul> <li>Increase sales in photolithographic materials/ equipment market</li> <li>Boost production capacity further</li> <li>Work closer with KITZ SCT</li> </ul>						
■ Fine Chemicals	<ul> <li>Add to lineup of diaphragm valves and PFA products</li> <li>Focus marketing efforts on key-account users</li> <li>Target medical and pharmaceutical markets more effectively</li> </ul>						
■Hydrogen & Clean Energy	<ul> <li>Capitalize on maintenance demand</li> <li>Build construction and engineering functions</li> <li>Integrate closer with overseas group companies, develop products matched with market needs</li> </ul>						

# Brass Bar Manufacturing Business Outcomes and Future Strategies



#### **Business Value**

- · Recycling: Reuse of scrap material reduces environmental impact and ensured resource sustainability
- Synergy with Valve Manufacturing Business: Developing and building track record in valve materials and tech (material development, forging and processing tech)
- · Technology and production capacity to supply users who are going carbon and lead free amid regulatory tightening

### **Outcomes of 1st Medium-term Plan**

## Improved income by cutting manufacturing costs and recycling Cutting manufacturing costs: Improved production yield with

- Recycling of materials
- Gained contracts in growth markets (auto, semiconductor)

material sorting (and alloy use) and standardization

### 2025-2027 Market Outlook

- Further progress in carbon transition and tighter regulations on hazardous substances (e.g. EU RoHS 2 directive)
- In January 2025, the European Commission submitted a notification to the WTO about the plan to expire the exemption for lead in the EU RoHS directive at the end of 2026

### 2025–2027 Key Strategies

## Mitigate material market fluctuations and establish a stable, high-profit structure through value-added products

■ Grow sales of value-added products (new raw/processed materials)

- Expand forged/cut products and boost production of new materials for semiconductor industry

- More Group synergy (KITZ/KITZ SCT ↔ KITZ Metal Works/Hokuto Giken)

- Comply with RoHS directive
- Cut manufacturing costs: Improve production yield, insource casting, purchase PP&E, and further boost recycling
- Manage sales-purchase balance by tightening sales order controls
- Develop trading-company functions: Sell products of Group companies using the KITZ Metal Works' sales network

FY2027 Targets							
Sales	ОР						
¥30.0 billion	¥1.5 billion (OP Margin 5%)						

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Use technology

partnerships

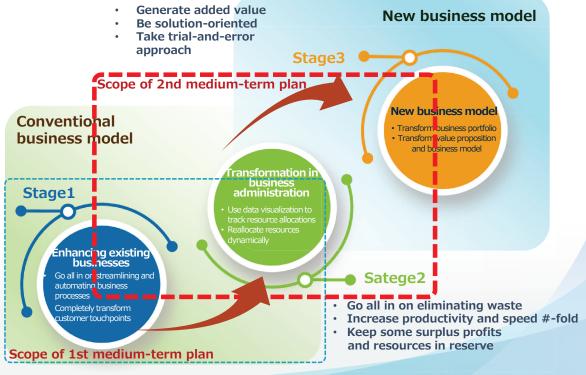
## 4. DX/Technology/Innovation

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## Using DX to Drive a Business Transformation (BX) KITZ

Use a DX strategy to maximize momentum for penetrating markets and areas
(Use data visualization to track resource allocations and performance,
enhance customer touchpoints, automate / increase productivity)



## Using DX to Drive a Business Transformation (BX) KITZ

When people make full use of digital technology, they will generate more group synergy, maximizing momentum for the entirety of our businesses

Building
Facilities
&
Machinery
Equipment

**Industrial** 

Semiconductor

Environmental Solutions

Hydrogen

**Engineering** 

Integrating digital tech with real-world customer touchpoints

Integrated IT services for customers

Digital marketing

Automation, production streamlining

Practice smartfactory approach, roll it out among group companies

Digitize engineering chain Streamline workflows, reallocate resources

Practice data-driven approach

Use data visualization to highlight strategic priorities and tasks

Profits, costs

Use data analytics to boost profitability

 $\begin{array}{c} \text{Product development} \rightarrow \text{production} \rightarrow \\ \text{sales} \rightarrow \text{after-sales services} \end{array}$ 

Use data visualization to optimize talent management

**Employees** 

**Enhance digital infrastructure** 

Roll out SAP globally

Enhance global information security

Develop digitally driven strategy for talent development

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## Technology Roadmap

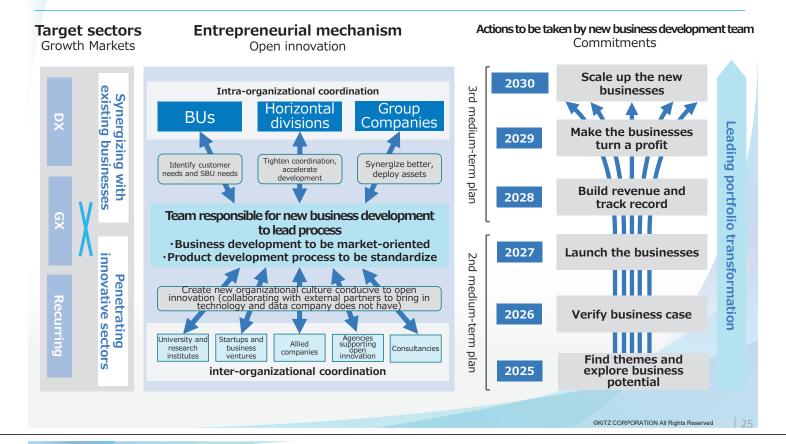


					Target Markets								
					Core				1				
		Building Facilities	Petrochemica	Water Treatment	Machinery Equipment	Semiconduc Equipment	Semico Materia	Fine C	Hydrogen & Clean Energy				
Technology Vision 2030	Technology Strategy 2027 Technology to Upgrade or Refine			nent	thinery & ipment	emiconductor quipment	Semiconductor Materials	Chemicals	jen & nergy				
Drive carbon transition by refining	• Zero emission by enhancing air- tightness	•	•	•	•	•		•	•				
sealing tech	Sealing tech in severe-service applications		•		•	•		•	•				
Drive sustainability transition with accident-prediction tech (powered by	Valve failure prediction and monitoring tech				•			•					
IoT and AI)	Tech related to water treatment and purification			•									
Drive transition to circular economy by	Wastewater reuse tech			•									
using resources more effectively	Improving recyding efficiency and reducing waste			•									
Address societal challenges by upgrading fluid control and fluid	CO2-separation membrane tech						•		•				
treatment tech	nano-scale membrane tech for miniaturization						•						
	pipe system design and engineering tech								•				
Create value with solution-oriented business development	functional copper alloy tech			•	•								
	• valve lining molding tech for various materials			•		•		•					

## New Business Development to Transform the Business Portfolio



### Standardizing the sowing process, leading the way with speed





## 5. ESG Strategies

### ESG (Sustainability Management) Environment



### Long-term environmental vision 3 ZERO

## Net Zero CO2 Emissions Promote Decarbonization

-90<sub>%</sub>\*

-**100**%

Carbon neutrality

\*Compared to 2013
\*Domestic Group Companies/Offices

### Zero environmental impact Promote circularity

- -Water Neutral
- -Zero Emissions
- -Pollution Prevention

\*KITZ Group

#### Zero Risk

Prevention of pollution, occupational accidents, and fires

- -Zero environmental accidents
- -Zero occupational accidents
- -Zero fire accidents

\*KITZ Group

### **Outcomes of 1st Medium-term Plan**

### 1. Climate action

- Renewable energy shift in key business locations
  - Switched to carbon-free energy (Shinshu Green Electricity)
  - Installed solar power systems
- Switched to LNG or carbon-free fuel
- Installed energy-efficient production equipment and airconditioning
- Launched green-factory certification system (a step toward Long-term Environmental Vision 3 Zero target)
- Started calculating CO2 emissions at scopes 1 and 2 (includes overseas group companies)

### **Key Measures of 2nd Medium-term Plan**

- Improve CO2 emissions disclosures
  - Disclose scope 3 emissions covering Japanese Group companies
  - Prepare to calculate scope 3 emissions covering overseas Group companies
- Support standardization across valve industry in carbon footprint calculations

### 2. Recycling and protecting biodiversity

- Completed preparations for mass production of water-soluble paint alternatives
- Recycled molding sand; Chino plant started recycling testing water
- Resolved technical hurdles for making packaging more sustainable
- Completed survey of water-neutrality cultivation project in company-owned green space
- Launch mass production of water-soluble paint alternatives to reduce VOCs
- Roll out recycling of testing water to other plants
- Prepare practical plans for sustainable packaging
- Set biodiversity goals
- Launch taskforce
- Launch action plan, inform employees
- Roll out to Yamanashi, Nagano, and other Group companies

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### ESG (Sustainability Management) Social



### Outcomes of 1st Medium-term Plan

## Empowering Diverse Talent through the Acceleration of Human Capital Management

- Enhanced employee engagement by building supportive systems
- Introduction of Valve Meister Sales Engineer and TAKUMI (specialized profession) system
- Displaying posters introducing customers and senior staff members at factory sites
- Improved employee enablement
- Relocated Head Office to Shiodome Area, Tokyo
- Won the Gold awards in 'Pride Index 2024', an index that evaluates corporations' efforts for sexual minorities

## Improved corporate culture through enhanced internal information disclosure

- Conducted KITZ Group Engagement Forum
- Visualized the company's action in response to employees' suggestions and issues
- Regular dissemination of the company's vision, strategy, and situation through the internal portal

#### Forged sustainable supply chains

- Implanted supplier guidelines and green procurement standards
- Carried out due diligence reviews of suppliers persistently
- Mapped the global supply chain across all group companies

### Materialities (Key Priorities) Empower our workforce to lead the v

### Empower our workforce to lead the way to the future

### 5 Strategies

Formulate and use HR portfolios



Improve employee engagement

Enhancing commitment to human rights

Promote DE&I and gender equality

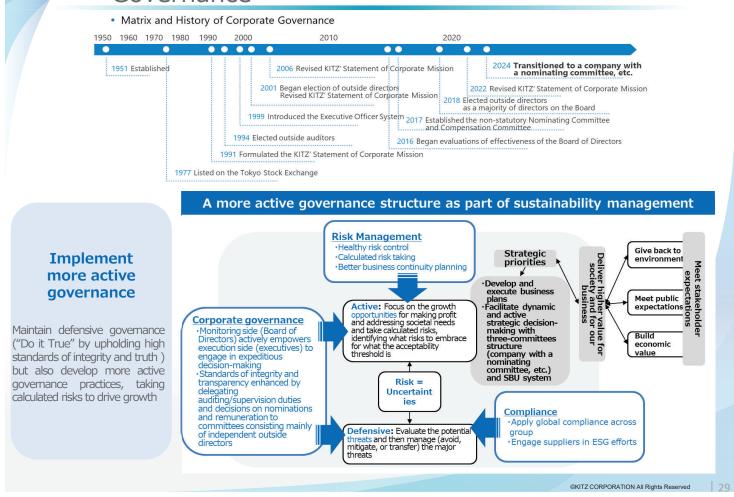
> Enhance workplace safety and health

### **Key Measures of 2nd Medium-term Plan**

- Formulate and use HR portfolios that aligns with SBU system
- Improve employee engagement
  - Design and run KITZ style "Job-type" HR management
- Renew factory uniforms
- Address 4 individual issues in DE&I (Diversity, Equity & Inclusion)
  - Launch KITZ Group Gender Equality Network
- Enhance workplace safety and health
- Enhance management system
- Improve workplace environment actively

# ESG (Sustainability Management) Governance



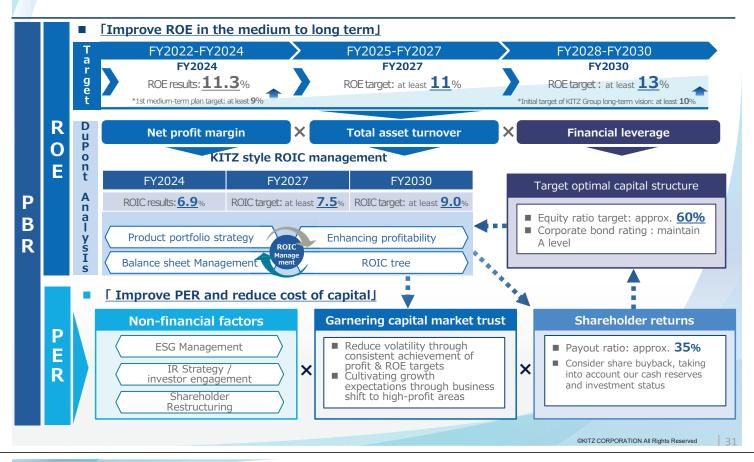




# 6. Financial Strategies and Capital Management

## Financial Strategies and Capital Management (1) KITZ

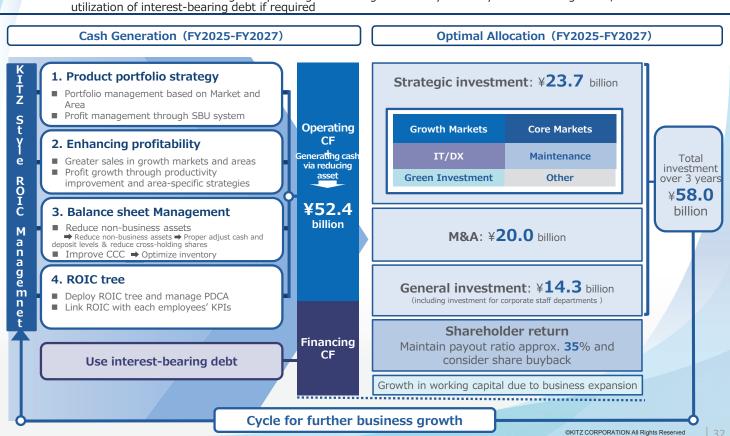
Strive for enhancing shareholder value (PBR) by focusing on increasing our ROE and improving our PER



Financial Strategies and Capital Management ② : Cash Allocation



Target investments of ¥58.0 billion for further growth under the 3 years of the 2nd medium-term plan → Finance our investments using the operating cash flow generated by KITZ-style ROIC management, with the additional





## 7. Roadmap for Long-term Vision

## Roadmap for Long-term Vision

KITZ

	1st M	TP (2022	2-24)	2nd MTP (	(2025-27)	3rd MTB (2028-30)
		trous approad and growth r		SHIN Glo	bal 2027	Beyond New Heights 2030
Strategic theme		m for growth ed in core mar vested in grow		<ul><li>Getting results frogrowth</li><li>Becoming globall each market and</li></ul>	y competitive for	<ul> <li>Change the Flow and rise to New Heights</li> <li>Transform the portfolio and penetrate more markets</li> </ul>
	■ Greater sa	lles in growth	markets	■ Market and Area strategies	a specific	■ New Business portfolio  • More upstream and downstream businesses  • Greater penetration of growth markets
Outcome	■ Margins se revisions	ecured with p	rice	Higher profits fr for semiconduct		■ Establish glocalized development/production/consump
		ent in copper prove production		■Generate more	group synergy	tion Optimize products with optimized costs Smaller but more talented teams; more efficient business administration
	Start mark managem system	ket-specific ent, prepare	SBU	■ Glocalize develo production/cons		more encient business aunimistration
Action, investment	■Invest in psemiconduct	production for tor market		■Enhance engine	ering business	■ Explore and invest in new
	■Increase a group	assets sharing	across	■ Establish data-d automate (save		growth markets
(Billions of yen)	2022	2023	2024	2025	2027	2030
Sales	159.9	166.9	172.0	180.0	200.0	
OP	11.1	13.7	14.2	15.0	20.0	
ROE	10.0%	11.1%	11.3%	10.2%	At least $11\%$	Initial target: at least 10% $\Rightarrow$ At least $13\%$
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