February 14, 2025

Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Notice of Revisions to Business Forecast and Dividend Forecast

In view of recent trends in operating results, the Company has revised its business forecast and divided forecast announced on August 9, 2024 as follows.

1. Revisions to business forecast

(1) Revisions to consolidated full-year business forecast for the fiscal year ending June 30, 2025 (July 1, 2024 to June 30, 2025)

(Million ven)

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	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
Previous forecast (A)	Million yen	Million yen	Million yen	Million yen	Yen
	22,000	2,600	2,600	1,804	120.70
Revised forecast (B)	24,000	2,900	2,900	1,943	131.45
Increase/decrease (B-A)	2,000	300	300	138	
Percentage change (%)	9.1	11.5	11.5	7.7	
(Ref.) Results for the previous fiscal year (FY6/24)	19,888	2,424	2,409	1,686	112.83

(2) Reasons for revisions

In the fiscal year ending June 30, 2025, while the Japanese economy is on a moderate recovery trend, rising prices and persistently high energy costs have affected consumer sentiment, resulting in a limited recovery in demand. On the other hand, in the software industry to which we belong, demand remains strong as companies seek solutions to various challenges, such as the growing need for digital transformation (DX), advancements in automotive technology, and the strengthening of cybersecurity measures.

Under these circumstances, we initially projected moderate growth, considering increased expenses related to improving employee compensation, goodwill amortization, and higher partner unit prices. However, supported by robust demand, we were able to offset these additional costs and achieve performance that exceeded our expectations.

In the Business Solutions Unit, our strategy of refocusing on the financial sector proved effective, while high-value public sector projects, though temporary, also contributed to performance.

In the Embedded Solutions Unit, automotive-related projects continued to expand, and the verification business reached a growth phase with a well-established foundation.

In the Product Solutions Unit, sales of cybersecurity and business efficiency products grew steadily. Additionally, system integration (SI) development for electronic contracts and the sales of New Year's greeting card software by Jungle, Inc., which joined the group through M&A, also contributed to our performance.

As there were no major changes in the environment surrounding our group in the second half of the fiscal year, we expect the business to remain strong. Therefore, we have decided to revise our business forecast upward.

Operating profit was calculated by excluding temporary projects and seasonal factors like those present in the first half, while also accounting for strategic investments in new business models for future growth, Al-related initiatives, and incentive programs.

In light of these factors, both ordinary profit and profit attributable to owners of parent are expected to exceed initial forecasts.

We expect that the revised forecast for operating profit will be achieved one year ahead of schedule, exceeding the target for the fiscal year ending June 30, 2026 (operating profit: 2.87 billion yen) announced in August last year.

2. Dividend forecast

(1) Revisions to dividend forecast for the fiscal year ending June 30, 2025

	Q2	Year-end	Total
Previous forecast	Yen	Yen	Yen
(August 9, 2024)	_	30.00	60.00
Revised forecast		36.00	66.00
Results for the current fiscal year	30.00		
Results for the previous fiscal year (FY6/24)	23.00	23.00	46.00

(2) Reason for the revision

Our basic policy on profit distribution is to continue paying stable dividends while taking into account the balance with internal reserves.

For the fiscal year ending June 30, 2025, based on the revised business forecast and overall financial condition, we have decided to pay a year-end dividend of 36.00 yen per share, an increase of 6.00 yen per share, in line with our fundamental dividend policy of maintaining a payout ratio of at least 50%.

(Note) The above forecasts are based on information available as of the date of announcement of this document. Actual results may differ from the forecasts due to various future factors.