

Translation

Notice: This document is an excerpt translation of the original Japanese document and is only for reference purposes. In the event of any discrepancy between this translated document and the original Japanese document, the latter shall prevail.

Summary of Consolidated Financial Results for the Three Months Ended March 31, 2024 (Based on Japanese GAAP)

May 13, 2024

Company name: GLOBAL LINK MANAGEMENT INC.
 Stock exchange listing: Tokyo
 Stock code: 3486 URL: <https://www.global-link-m.com/>
 Representative: CEO Daejoong Kim
 Inquiries: General Manager of Accounting Department Takeshi Tsukada TEL 03(6415)6525
 Scheduled date to file Quarterly Securities Report: May 13, 2024
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the three months ended March 31, 2024 (from January 1, 2024 to March 31, 2024)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended March 31, 2024	5,450	(21.7)	163	(63.7)	38	(88.8)	15	(93.9)
Three months ended March 31, 2023	6,956	(35.0)	449	(59.5)	343	(66.2)	248	(61.9)

Note: Comprehensive income Three months ended March 31, 2024 ¥15 million [(93.7)%]
 Three months ended March 31, 2023 ¥249 million [(61.9)%]

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Three months ended March 31, 2024	1.89		1.89	
Three months ended March 31, 2023	31.22		31.18	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of March 31, 2024	40,934	8,155	19.9
As of December 31, 2023	32,047	8,939	27.9

Reference: Equity As of March 31, 2024 ¥8,144 million
 As of December 31, 2023 ¥8,929 million

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended December 31, 2023	–	0.00	–	100.00	100.00
Year ending December 31, 2024	–				
Year ending December 31, 2024 (Forecast)		0.00	–	100.00	100.00

Note: Revision of cash dividend forecast most recently announced: No

3. Forecast of consolidated financial results for the year ending December 31, 2024 (from January 1, 2024 to December 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	60,000	45.4	5,580	21.6	5,000	17.4	3,200	11.2	400.18

Note: Revision of consolidated financial results forecast most recently announced: No

4. Notes

- (1) Changes in significant subsidiaries during the three months ended March 31, 2024
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2024	7,996,544 shares	As of December 31, 2023	7,996,544 shares
----------------------	------------------	-------------------------	------------------

Number of treasury shares at the end of the period

As of March 31, 2024	134 shares	As of December 31, 2023	134 shares
----------------------	------------	-------------------------	------------

Average number of shares during the period (cumulative from the beginning of the fiscal year)

Three months ended March 31, 2024	7,996,410 shares	Three months ended March 31, 2023	7,961,353 shares
-----------------------------------	------------------	-----------------------------------	------------------

* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

* Proper use of forecasts of financial results, and other special matters

The above forecasts of financial results are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Consequently, actual business and other results may differ substantially due to various factors.

Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of December 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	8,648,909	6,384,828
Real estate for sale	3,138,868	9,775,389
Real estate for sale in process	14,805,345	18,861,064
Supplies	1,510	1,268
Advance payments to suppliers	1,413,121	1,612,000
Other	226,501	417,104
Allowance for doubtful accounts	(1,891)	(1,078)
Total current assets	28,232,366	37,050,577
Non-current assets		
Property, plant and equipment	3,209,419	3,279,647
Intangible assets	86,410	77,070
Investments and other assets		
Other	521,439	529,623
Allowance for doubtful accounts	(2,100)	(2,100)
Total investments and other assets	519,339	527,523
Total non-current assets	3,815,169	3,884,240
Total assets	32,047,535	40,934,817
Liabilities		
Current liabilities		
Short-term borrowings	2,628,042	8,560,300
Current portion of bonds payable	114,800	114,800
Current portion of long-term borrowings	8,230,907	9,734,939
Accounts payable - other	1,628,914	5,211,045
Income taxes payable	1,053,514	3,746
Provision for bonuses	–	68,712
Provision for loss on subleasing business	5,862	5,467
Other	379,697	526,248
Total current liabilities	14,041,739	24,225,259
Non-current liabilities		
Bonds payable	267,200	257,200
Long-term borrowings	8,707,854	8,169,472
Provision for loss on subleasing business	3,022	2,949
Other	88,202	124,290
Total non-current liabilities	9,066,279	8,553,911
Total liabilities	23,108,018	32,779,171
Net assets		
Shareholders' equity		
Share capital	568,328	568,328
Capital surplus	368,328	368,328
Retained earnings	7,992,634	7,208,142
Treasury shares	(157)	(157)
Total shareholders' equity	8,929,133	8,144,640
Non-controlling interests	10,383	11,005
Total net assets	8,939,516	8,155,646
Total liabilities and net assets	32,047,535	40,934,817

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Three months ended March 31, 2023	Three months ended March 31, 2024
Net sales	6,956,626	5,450,251
Cost of sales	5,747,712	4,471,615
Gross profit	1,208,914	978,636
Selling, general and administrative expenses	759,090	815,531
Operating profit	449,823	163,105
Non-operating income		
Share of profit of entities accounted for using equity method	4,264	–
Other	2,866	1,401
Total non-operating income	7,131	1,401
Non-operating expenses		
Interest expenses	96,819	87,609
Share of loss of entities accounted for using equity method	–	4,940
Commission expenses	16,125	30,717
Other	198	2,618
Total non-operating expenses	113,142	125,885
Ordinary profit	343,811	38,621
Extraordinary losses		
Loss on retirement of non-current assets	–	2,189
Total extraordinary losses	–	2,189
Profit before income taxes	343,811	36,432
Income taxes - current	59,717	(22,611)
Income taxes - deferred	34,886	43,272
Total income taxes	94,604	20,661
Profit	249,207	15,770
Profit attributable to non-controlling interests	625	622
Profit attributable to owners of parent	248,582	15,148

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Three months ended March 31, 2023	Three months ended March 31, 2024
Profit	249,207	15,770
Comprehensive income	249,207	15,770
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	248,582	15,148
Comprehensive income attributable to non-controlling interests	625	622