

Translation

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Summary of Consolidated Financial Results for the Six Months Ended September 30, 2023 (Based on Japanese GAAP)

October 31, 2023

Company name: Fuji Corporation Limited
 Stock exchange listing: Tokyo
 Stock code: 8860 URL <https://www.fuji-jutaku.co.jp/>
 Representative: President and Representative Director Nobutsuna Miyawaki
 Inquiries: Managing Operating Officer, General Manager of Investor Relations Office
 Nobutsuna Miyawaki
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 Scheduled date to file Quarterly Securities Report: November 14, 2023
 Scheduled date to commence dividend payments: November 29, 2023
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: Yes (for institutional investors and general investors)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the six months ended September 30, 2023 (from April 1, 2023 to September 30, 2023)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended September 30, 2023	52,648	(6.5)	2,618	(14.3)	2,309	(17.0)	1,536	(17.0)
Six months ended September 30, 2022	56,333	(0.3)	3,055	(15.7)	2,782	(17.1)	1,851	(20.6)

	Earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended September 30, 2023	42.78	–
Six months ended September 30, 2022	51.67	–

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of September 30, 2023	162,353	48,390	29.8
As of March 31, 2023	154,608	47,083	30.5

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2023	–	14.00	–	13.00	27.00
Year ending March 31, 2024	–	14.00			
Year ending March 31, 2024 (Forecast)			–	13.00	27.00

3. Forecast of consolidated financial results for the year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	120,000	4.6	6,400	1.8	6,000	4.5	4,000	4.8	110.89

4. Notes

- (1) Changes in significant subsidiaries during the six months ended September 30, 2023
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2023	36,849,912 shares	As of March 31, 2023	36,849,912 shares
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Number of treasury shares at the end of the period

As of September 30, 2023	776,889 shares	As of March 31, 2023	1,097,559 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2023	35,916,528 shares	Six months ended September 30, 2022	35,836,358 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2023	As of September 30, 2023
Assets		
Current assets		
Cash and deposits	20,308,292	20,330,754
Notes receivable - trade	28,321	51,823
Accounts receivable from completed construction contracts	245,911	19,033
Contract assets	423,331	369,792
Real estate for sale	25,309,413	25,119,272
Real estate for sale in process	30,200,401	33,201,113
Real estate under development	24,394,621	27,342,878
Costs on construction contracts in progress	3,271	15,832
Supplies	37,265	38,881
Other	2,642,283	2,886,068
Allowance for doubtful accounts	(42,371)	(46,553)
Total current assets	103,550,743	109,328,896
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	16,485,493	16,949,445
Machinery, equipment and vehicles, net	155,458	140,203
Tools, furniture and fixtures, net	221,830	224,773
Land	28,636,756	29,885,741
Leased assets, net	57,632	43,299
Construction in progress	449,681	742,033
Total property, plant and equipment	46,006,851	47,985,497
Intangible assets		
Goodwill	110,506	96,668
Other	449,927	467,305
Total intangible assets	560,433	563,973
Investments and other assets		
Investment securities	523,107	584,930
Long-term loans receivable	37,549	35,412
Deferred tax assets	1,555,879	1,447,915
Other	2,375,628	2,408,773
Allowance for doubtful accounts	(2,006)	(1,897)
Total investments and other assets	4,490,157	4,475,134
Total non-current assets	51,057,443	53,024,605
Total assets	154,608,186	162,353,502

(Thousands of yen)

	As of March 31, 2023	As of September 30, 2023
Liabilities		
Current liabilities		
Notes payable, accounts payable for construction contracts	4,601,915	4,715,408
Electronically recorded obligations - operating	502,387	751,083
Contract liabilities	2,362,381	1,795,173
Short-term borrowings	21,142,798	29,901,062
Current portion of bonds payable	800,000	850,000
Lease liabilities	42,888	50,602
Income taxes payable	972,550	758,996
Advances received	3,667,417	4,212,866
Provision for bonuses	332,600	342,100
Provision for share awards for directors (and other officers)	28,079	–
Provision for share awards	173,753	–
Other	5,316,053	5,348,112
Total current liabilities	39,942,825	48,725,406
Non-current liabilities		
Bonds payable	1,250,000	1,550,000
Long-term borrowings	65,546,515	63,105,108
Lease liabilities	66,411	39,144
Asset retirement obligations	28,123	28,248
Deferred tax liabilities	9,194	9,194
Deferred tax liabilities for land revaluation	52,645	52,645
Other	628,670	452,923
Total non-current liabilities	67,581,562	65,237,266
Total liabilities	107,524,388	113,962,673
Net assets		
Shareholders' equity		
Share capital	4,872,064	4,872,064
Capital surplus	5,642,979	5,642,979
Retained earnings	37,203,879	38,262,418
Treasury shares	(685,821)	(486,700)
Total shareholders' equity	47,033,101	48,290,761
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	(24,208)	25,162
Revaluation reserve for land	74,904	74,904
Total accumulated other comprehensive income	50,696	100,067
Total net assets	47,083,797	48,390,828
Total liabilities and net assets	154,608,186	162,353,502

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Six months ended September 30, 2022	Six months ended September 30, 2023
Net sales	56,333,584	52,648,991
Cost of sales	48,039,416	44,503,313
Gross profit	8,294,167	8,145,678
Selling, general and administrative expenses		
Sales commission	723,482	724,860
Advertising expenses	584,528	612,898
Promotion expenses	26,588	34,570
Salaries and bonuses	1,335,523	1,349,013
Provision of allowance for doubtful accounts	7,006	5,994
Provision for bonuses	138,969	151,875
Enterprise tax	54,900	62,500
Consumption Taxes	428,068	504,890
Depreciation	165,170	172,490
Amortization of goodwill	13,837	13,837
Rent expenses	156,574	169,491
Other	1,603,837	1,724,578
Total selling, general and administrative expenses	5,238,487	5,527,001
Operating profit	3,055,680	2,618,676
Non-operating income		
Interest income	473	415
Dividend income	13,170	8,779
Commission income	11,078	23,619
Penalty income	8,767	6,800
Subsidy income	72,786	43,667
Other	30,624	37,903
Total non-operating income	136,899	121,184
Non-operating expenses		
Interest expenses	376,080	403,501
Bond issuance costs	14,168	10,629
Other	20,151	16,688
Total non-operating expenses	410,400	430,819
Ordinary profit	2,782,179	2,309,042
Extraordinary income		
Gain on sale of non-current assets	1,724	12,007
Gain on reversal of share acquisition rights	2,960	–
Total extraordinary income	4,684	12,007
Extraordinary losses		
Loss on sale of non-current assets	3,667	–
Loss on retirement of non-current assets	103	446
Total extraordinary losses	3,770	446
Profit before income taxes	2,783,093	2,320,603
Income taxes - current	543,982	688,471
Income taxes - deferred	387,318	95,510
Total income taxes	931,300	783,982
Profit	1,851,792	1,536,621
Profit attributable to non-controlling interests	–	–
Profit attributable to owners of parent	1,851,792	1,536,621

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Six months ended September 30, 2022	Six months ended September 30, 2023
Profit	1,851,792	1,536,621
Other comprehensive income		
Valuation difference on available-for-sale securities	11,779	49,370
Total other comprehensive income	11,779	49,370
Comprehensive income	1,863,572	1,585,991
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,863,572	1,585,991
Comprehensive income attributable to non-controlling interests	—	—