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(Securities Code 2593) July 2, 2019

# To Shareholders with Voting Rights:

Daisuke Honjo President ITO EN, LTD. 47-10 Honmachi 3-chome, Shibuya-ku, Tokyo, Japan

# NOTICE OF THE 54TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 54th Annual General Meeting of Shareholders of ITO EN, LTD. (the "Company"). The meeting will be held for the purposes as described below.

If you are unable to attend the meeting, you can exercise your voting rights in writing or via the Internet, etc. Please review the attached Reference Documents for the General Meeting of Shareholders, and exercise your voting rights in the manner described below by 4:30 p.m. on Tuesday, July 23, 2019, Japan time.

**1. Date and Time:** Wednesday, July 24, 2019 at 10:00 a.m. Japan time

**2. Place:** Grand ballroom "Konron," 3F International Convention Center Pamir,

Grand Prince Hotel New Takanawa located at 13-1 Takanawa 3-chome, Minato-ku, Tokyo, Japan

3. Meeting Agenda:

Matters to be reported: 1. The Business Report and Non-consolidated Financial Statements for the

Company's 54th Fiscal Year (May 1, 2018 - April 30, 2019)

 Consolidated Financial Statements for the Company's 54th Fiscal Year (May 1, 2018 - April 30, 2019) and results of audits of the Consolidated Financial Statements by the Accounting Auditor and Audit & Supervisory

Board

Proposals to be resolved:

**Proposal 1:** Reduction in Amount of Legal Capital Surplus

**Proposal 2:** Appropriation of Surplus **Proposal 3:** Election of 1 Director

**Proposal 4:** Election of 2 Audit & Supervisory Board Members

# **Reference Documents for the General Meeting of Shareholders**

#### **Proposals and References**

# **Proposal 1:** Reduction in Amount of Legal Capital Surplus

1. Reasons for reduction in amount of legal capital surplus

To secure agility and flexibility in its future capital policies, the Company proposes to reduce a partial amount of legal capital surplus and transfer such amount to other capital surplus, pursuant to the provisions of Article 448, Paragraph 1 of the Companies Act.

- 2. Content of reduction in amount of legal capital surplus
- (1) Amount of legal capital surplus to be reduced Legal capital surplus of \(\frac{\text{\tilde{\text{\texi}\text{\text{\text{\text{\text{\text{\text{\texi{\text{\text{\text{
- (2) Effective date of reduction in amount of legal capital surplus September 30, 2019

# **Proposal 2:** Appropriation of Surplus

The Company proposes that surplus be appropriated as follows.

# 1. Matters concerning year-end dividend

Returning profits to shareholders is one of ITO EN's top management priorities. Our basic policy regarding earnings distribution is to assure stable distribution of dividends.

Taking into account the Company's business performance for the fiscal year ended April 30, 2019 as well as the future business development, etc., the year-end dividend payment for the fiscal year ended April 30, 2019 is proposed to be made as follows.

For Class-A Preferred Stock, the year-end dividend payment per share for the fiscal year ended April 30, 2019 is to be made as cash in the amount of 125 percent of the amount of cash to be distributed per share of common stock (calculation shall be made to the first decimal place and the first decimal place shall be rounded up) based on the terms of the Class-A Preferred Stock.

(1) Type of dividend assets

Cash

(2) Matters concerning allocation of dividend assets and the total amount thereof

Dividend per share of the Company's common stock: ¥20

Total amount of dividend for common stock: ¥1,771,112,880

Dividend per share of the Company's Class-A Preferred Stock: ¥25

Total amount of dividend for Class-A Preferred Stock: ¥826,428,275

The annual dividend for the fiscal year ended April 30, 2019, including the interim dividend, will amount to ¥40 per share of common stock and ¥50 per share of Class-A Preferred Stock.

(3) Effective date of dividends of surplus July 25, 2019

# 2. Matters concerning appropriation of other surplus

The use of retained earnings is proposed as follows for the purpose of making investments for enhancement of corporate value and strengthening the management foundation in preparation for aggressive business development in the future.

- (1) Item and amount of surplus to be increased Special reserve fund: ¥7,000,000,000
- (2) Item and amount of surplus to be decreased Earned surplus carried forward: \(\frac{47}{000},000,000\)

# **Proposal 3:** Election of 1 Director

The Company newly adds 1 director in order to further strengthen the management structure, and proposes the election of 1 director. The term of office of the director newly elected will be until the expiration of the terms of office of the other incumbent directors, as stipulated in the Articles of Incorporation of the Company.

The candidate is as follows:

Name (Date of birth)		Career summary, positions and significant concurrent positions	Class and number of shares of the	Special interests with the
			Company held	Company
* Yutaka Tanaka (June 5, 1947)	April 1966 July 2003 July 2006 July 2007 August 2007 July 2013	Entered the Sapporo Regional Taxation Bureau District Director of Tokyo Ueno Tax Office Director-General of Takamatsu National Tax Tribunal Attached to the Commissioner's Secretariat of National Tax Agency Head of Tanaka Tax Certified Accountant Office (current post) Outside Audit & Supervisory Board Member of the Company (current post)	Common stock 4,000 Class-A preferred stock	Not applicable

[Reason for the nomination as a candidate for outside director]

Although Mr. Yutaka Tanaka has not participated in management of companies other than as outside corporate auditor, he has expertise and extensive knowledge and experience as a licensed tax accountant. The Company nominates him as a new candidate for outside director because it has judged that he can conduct supervision of management as an outside director by leveraging his experience, knowledge, etc.

(Notes)

- 1. \* indicates a new candidate for director.
- 2. Mr. Yutaka Tanaka is a candidate for outside director.
  - Mr. Yutaka Tanaka has been Outside Audit & Supervisory Board Member of the Company since July 25, 2013, and will have served as Outside Audit & Supervisory Board Member of the Company for six years at the conclusion of this General Meeting of Shareholders. Mr. Yutaka Tanaka will resign as Audit & Supervisory Board Member of the Company at the conclusion of this General Meeting of Shareholders.
- 3. In accordance with the provisions of Article 427, Paragraph 1 of the Companies Act, the Company has entered into contract with Mr. Yutaka Tanaka to limit liability for damages as stipulated in Article 423, Paragraph 1 of the Companies Act. The limit of liability under such contract shall be the minimum liability amount stipulated by laws and regulations. If the election of Mr. Yutaka Tanaka is approved, the Company will continue such contract with him.
- 4. Mr. Yutaka Tanaka meets the requirements for independent directors in accordance with the provisions of the Tokyo Stock Exchange, and therefore the Company has appointed him as an independent director and registered him with the Tokyo Stock Exchange. If his election is approved, he will continue to be an independent director.

#### **Proposal 4:** Election of 2 Audit & Supervisory Board Members

The term of office of Audit & Supervisory Board Member Mr. Minoru Takahashi will expire at the conclusion of this General Meeting of Shareholders. In addition, Audit & Supervisory Board Member Mr. Yutaka Tanaka will resign at the conclusion of this General Meeting of Shareholders. Accordingly, the Company proposes the election of 2 Audit & Supervisory Board Members.

The Audit & Supervisory Board has given its consent to this proposal.

The candidates are as follows:

				Class and	Special				
No.	Name (Date of birth)	Career summary, positions and significant concurrent positions		number of	interests				
				shares of the	with the				
					Company				
1		March 1981	Joined the Company						
		May 2007	General Manager of Products Department						
		May 2010	Deputy Chief of General Manager's of District Sales	Common stock					
	* Shuji Nakagomi		Management Division	2,500					
		May 2012	Executive Officer and General Manager of District		Not				
	(March 15, 1958)		Sales Management Division	Class-A	applicable				
		July 2014	Director	preferred stock					
		May 2017	General Manager of Logistics Division	-					
		May 2018	Managing Executive Officer						
		May 2019	Advisor (current post)						
	[Reason for the nomination as a candidate for Audit & Supervisory Board Member]								
	Mr. Shuji Nakagomi has long led the sales management division and the logistics division at the Company and is well versed								
	in group management. The Company nominates him as a new candidate for Audit & Supervisory Board Member based o								
	such achievement and extensive experience.								
		April 1984	Joined Saitama Bank, Ltd.						
			Ltd.						
		April 2008	General Manager of Ueno and Nippori Area Sales	Common stock					
			Division No. 1, Resona Bank, Ltd.	-					
	* Takashi Miyajima	June 2010	Executive Officer, in charge of Tama area, Resona		Not				
	(December 9, 1960)		Bank, Ltd.	Class-A	annlicable				

[Reason for the nomination as a candidate for Outside Audit & Supervisory Board Member]

April 2015

April 2016

April 2017

Mr. Takashi Miyajima has many years of experience in financial institutions as well as experience of having engaged in management, and possesses broad knowledge and insight of banking and finance. The Company nominates him as a new candidate for Outside Audit & Supervisory Board Member based on his extensive experience.

Executive Officer, in charge of Credit Division,

Representative Director and President of Resona

Managing Executive Officer of Saitama Resona Bank,

Class-A

preferred stock

applicable

(Notes)

2

(December 9, 1960)

- 1. \* indicates a new candidate for Audit & Supervisory Board Member.
- 2. Mr. Takashi Miyajima is a candidate for Outside Audit & Supervisory Board Member.

Saitama Resona Bank, Ltd.

Capital Co., Ltd. (current post)

- 3. If this proposal is approved as originally proposed, in accordance with the provisions of Article 427, Paragraph 1 of the Companies Act, the Company will enter into contracts with Messrs. Shuji Nakagomi and Takashi Miyajima to limit liability for damages as stipulated in Article 423, Paragraph 1 of the Companies Act. The limit of liability for damages under such contract shall be the minimum liability amount stipulated by laws and regulations.
- 4. Mr. Takashi Miyajima has in the past five years been an executive of Resona Bank, Ltd., which is a major business partner of the Company.